

Price list

1 – 5 April 2019
Hannover - Germany

hannovermesse.com

**Overview
of our services
and benefits**



Deutsche Messe

Get new technology first



Stand space and prices

To help you plan and book your stand we have compiled all the information you will need on this page. The complete terms and conditions of participation can be found on the **HANNOVER MESSE exhibitor portal** at: shop.hannovermesse.de

Everything you need to calculate your stand costs

Basic rental charge	Basic rental charge in halls	€ 233/m ²
	Basic rental charge on the open-air site	€ 89/m ²
Early-booking discount (available until 15. 09. 2018)	Basic rental charge in halls	€ 226/m ²
	Basic rental charge on the open-air site	€ 85/m ²
Stand construction options	A surcharge on the basic stand rental ¹ per m ² applies for the first 120 m ² based on the number of open sides (which facilitate a better view)	
	2 open sides (corner stand)	25 %
	3 open sides (end stand)	40 %
	4 open sides (island stand)	60 %
Additional charges	Registration fee (lump sum)	€ 350
	Marketing fee ^{2,3}	€ 38/m ²
	Special reduced marketing fee ^{2,3} for stand space in excess of 1,000 m ²	€ 19/m ²
	Two-storey stands (for usable area on upper floor)	€ 93/m ²
Co-exhibitors	Participation costs per co-exhibitor	€ 930
	Marketing fee ^{2,3} per co-exhibitor	€ 345

A surcharge of 5% on the basic stand rental applies if exhibitors register as from 01.02.2019.

Special participation options

Are you interested in exhibiting in various sections of HANNOVER MESSE or would you like to participate in one of the special displays or sponsored/themed group presentations? Perhaps you would like to exploit the other exclusive opportunities for networking?

If so, the HANNOVER MESSE Team will be pleased to advise you:

Tel. +49 511 89-34466

hannovermesse@messe.de

www.hannovermesse.de/en/exhibit

All prices subject to VAT

¹ Stand space in excess of 120 m² is invoiced at the basic rental charge.

² Incl. AUMA contribution.

³ Full details on p. 3.

Our **fair-packages**: total solutions that maximize **your success**

Our fair-packages provide a wide range of services and benefits, including stand space, stand construction, furnishing and fittings, as well as basic utilities and extensive marketing services. You can find an overview of all services online at: www.hannovermesse.de/en/fairpackage

How you benefit

- You save time as all the planning can be dealt with by simply clicking online to order the services required.
- Professional consulting and support when planning your trade fair presentation.
- You can keep your organizational efforts to an absolute minimum. In other words, you can focus on what's most important to you – making new business contacts as well as new deals and orders.
- Exclusive catering package available.

Guidance and contact

We will advise you on the best package for your requirements and guide you through our online calculator. Please contact:

Carolin Illig, Tel. +49 511 89-37200, carolin.illig@messe.de

Would you like to book now?

You can book online at shop.hannovermesse.de

After you have decided to take part you are welcome to use our Exhibitor Support team, who will help you with any further questions regarding the preparation and realization of your trade fair presentation. Please contact:

Tel. +49 511 89-30000 or exhibitor.support@messe.de

Your package options

You can choose from three options, and each package is tailor-made to ensure that your trade fair presentation is a complete success. The only difference between the packages is the stand construction.



fair-package **Basic**

Modular stand Type A

incl. extended furnishings pack
(minimum size 9 m²)

Price as from € 4,561



fair-package **Comfort**

Modular stand Type C

incl. extended furnishings pack
(minimum size 12 m²)

Price as from € 6,136



fair-package **Premium**

Modular stand Type Exclusive

(minimum size 20 m²)

Price as from € 11,411

All prices are subject to VAT.
All prices are for a row stand (with an early booking discount)



Deutsche Messe

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Participation and registration

General enquiries

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www.hannovermesse.com

Contact details for our local sales partners worldwide are listed at
www.messe.de/salespartner_gb