

PT PHC Indonesia

Company Profile

Leading Global Provider of Innovative Healthcare Solutions



Revenue & EBITDA ⁽¹⁾
 Revenue ~JPY320.0Bn
 Adjusted EBITDA ~JPY60.0Bn
 Margin ~20%



Global Presence
 Countries >125
 Subsidiaries 86⁽²⁾
 Employees >10,000



Shareholders
 KKR 52%
 Mitsui & Co. 22%
 LSII 14%
 Panasonic 12%

Market Leading Businesses in Each Business Segment...

Diabetes Management	Life Sciences	Healthcare IT	LSI Medience	Epredia
BGM Global Share #2 (20%)	ULT Freezer Global Share #2 (17%)	Electronic Health Record for Clinics in Japan #1 (25%)	Clinical Testing in Japan #3 (12%)	Anatomical Pathology Microscope Slides #1 (40%)

Achieved Through Five Years of Transformational Changes



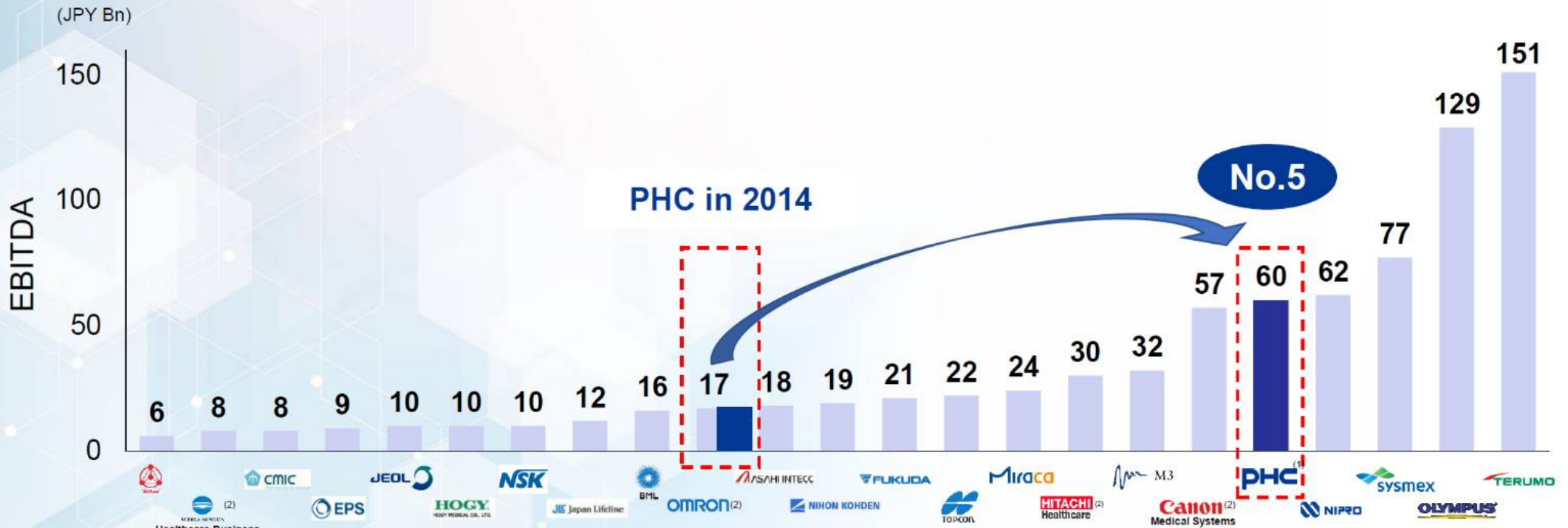
Size of Organization



3,000 employees 5,000 employees >10,000 employees

Key Player in MedTech Industry

Reached Top 5 In the Japanese MedTech Industry





Medical Devices Contributing to people's quality of life worldwide through development, manufacturing and sales of test/analysis devices including blood glucose monitoring systems.



Life Sciences "PHCbi" is a new brand for our Life Sciences Business that has globally supported cutting-edge research and healthcare over 50 years.



Healthcare IT Committed to optimizing Healthcare IT Infrastructure, "Medicom" supports people's healthcare, welfare, and health with IT.





Enhancing precision
cancer diagnostics



Anatomical Pathology Solutions

Epredia offers a **complete portfolio of anatomical pathology solutions** for clinical and research laboratories.

From the point of biopsy to the processing of tissue, from sectioning to staining, advanced imaging to archiving – our **products, processes, and people** form a foundation enabling customers to achieve **diagnostic excellence**.



Clinical Testing



IVD (Instruments)



Clinical Laboratory

Central Lab: Approx. 4,000 test items, 120,000 samples/day under ISO-QC
At medical institutions nationwide, operation support of clinical testing, administrative work for health check-up, and analysis for food industry

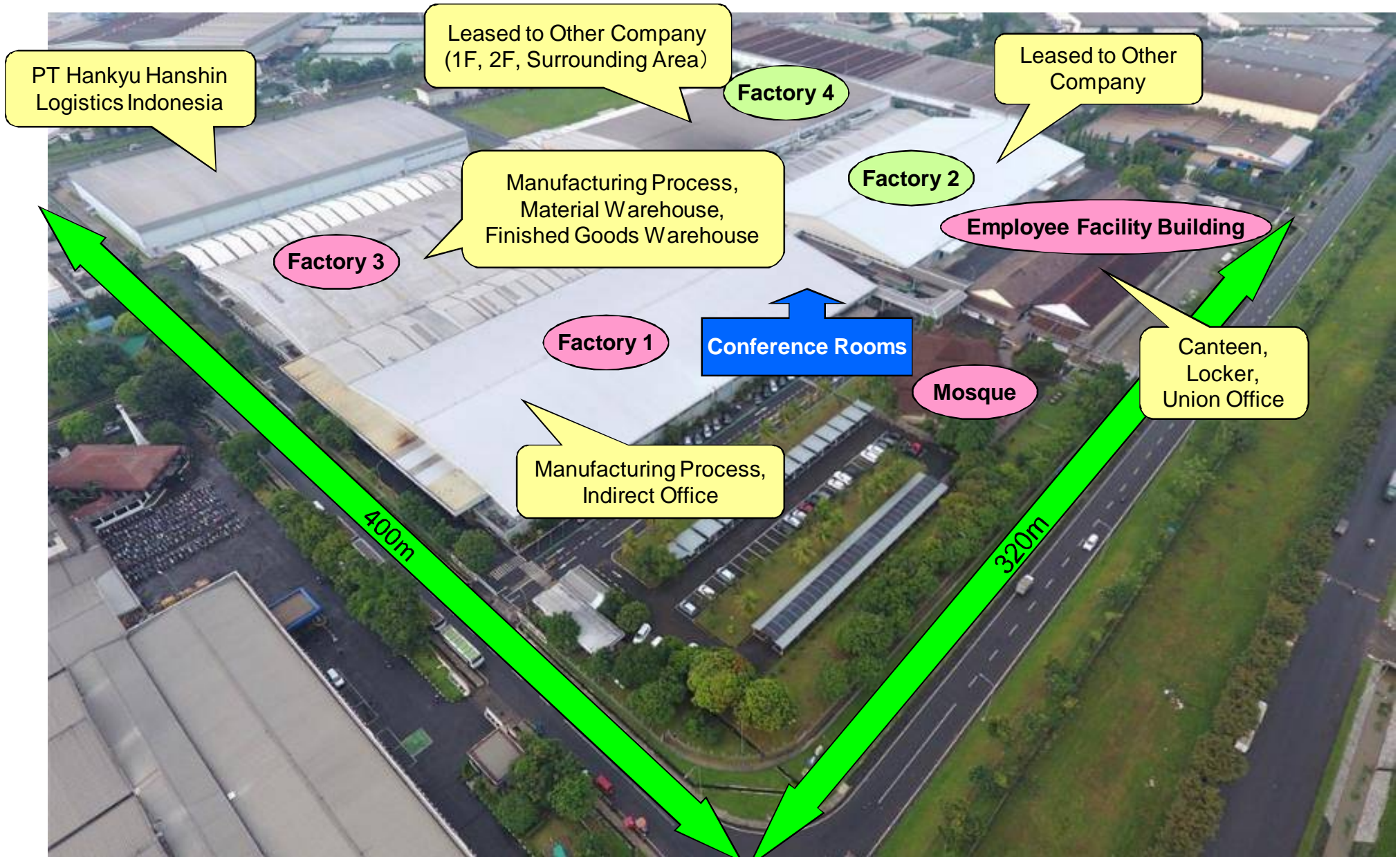
IVD

Developed IVD reagent first in Japan (1962)
Wide range of IVD reagents, high-precision IVD instruments for global MKT

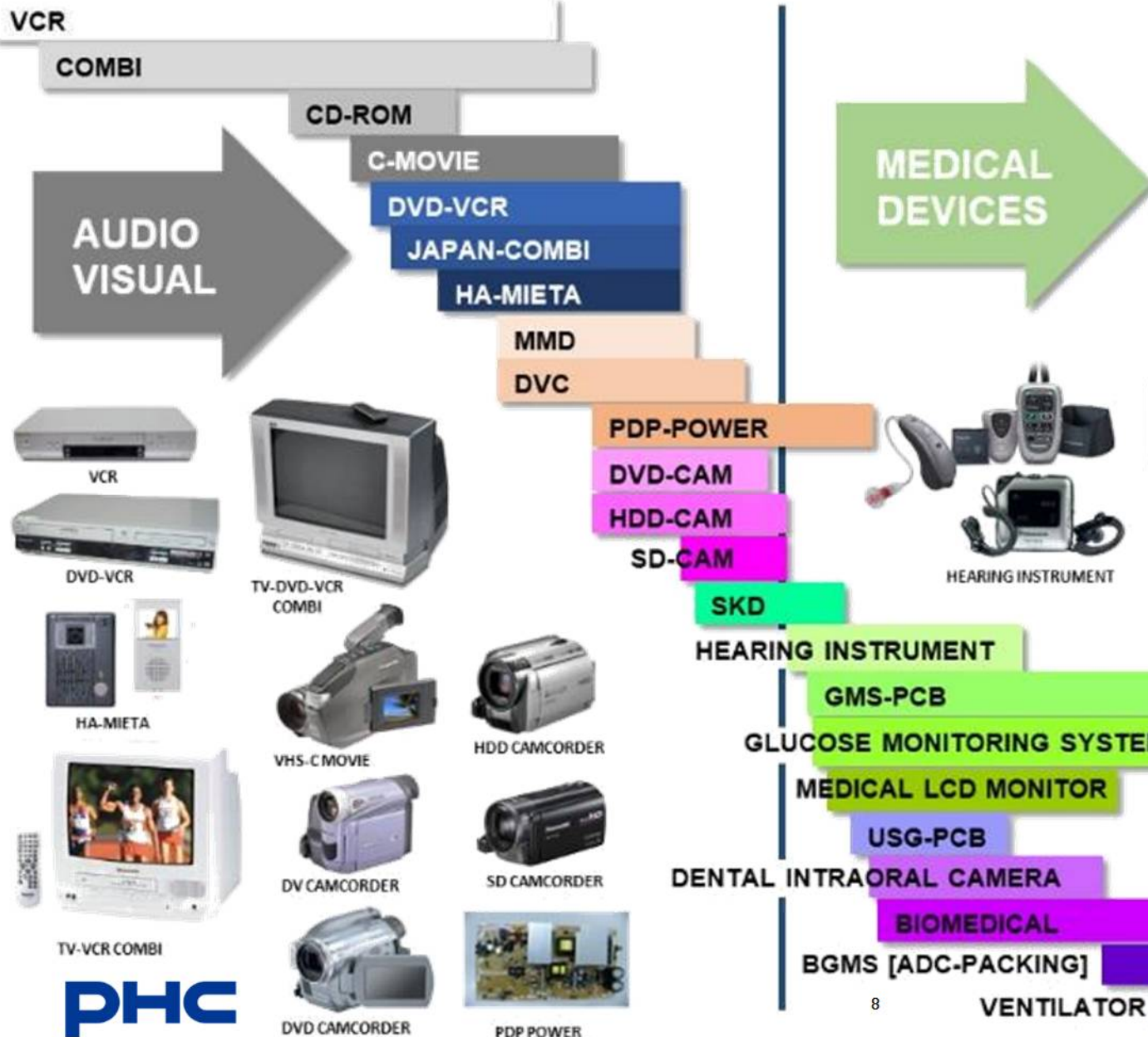
Drug Development Service

Support service of new drug development: Clinical trial and nonclinical study under GCP and GLP. Safety assessment study of chemicals.

➤ Name	PT PHC Indonesia
➤ Address	Kawasan Industri MM 2100, Blok O-1, Cikarang Barat, Bekasi 17520, Indonesia
➤ Established	May 20, 1991
➤ Company History	1991 : Established as PT Kotobuki Electronics Indonesia (KEI) 1998 : Name changed to PT Matsushita Kotobuki Electronics Indonesia (MKI) 2005 : Name changed to PT Panasonic Shikoku Electronics Indonesia (PSECI) 2011 : Name changed to PT Panasonic Healthcare Indonesia (PHCI) 2018 : Name changed to PT PHC Indonesia (PHCI)
➤ Capital	US\$ 29.69 MIL. 95% PHC Corporation 5% Gobel International
➤ Employees	578 persons (5 Japanese), < January 31, 2020 >
➤ Annual Sales	USD 75,864,253 [FY2019]
➤ Area	Building: 60,000 m ² Land: 109,790 m ²



'91-'99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15 '16 '17 '18 '19 '20



Medical Device

In Vitro Diagnostic
Division

Self-Monitoring System
for Blood Glucose



Meter

ADC
BGMS



Blood Monitoring System



Injector



Life Sciences

Biomedical
Division

PHCBI



INCUBATORS

MEDICAL
FREEZER

MEDICAL
REFRIGERATOR

Cell Therapy



★ : Finished Goods

★ : SKD

Healthcare IT

Medical Information System
Division

Medicom



Clinic

Hospital

Electronic medical Record



Medical Receipt
System

Store Management
System



Health Management
System
"WellsPort Navi"

Healthcare Note Service
(Personal Medication Note)



Installed at
Indonesia

Dharmais Group
Hospitals, etc

Patient Registration
Queuing System

EMS

electronics manufacturing service

PHCI (B to B)

Healthcare



Automotive & Motorcycle
(domestic sales)



Others



Ventilator



ISO13485:2016



ISO9001:2015



IATF16949:2016



ISO14001:2015



ISO45001:2018





Kementerian Keuangan Republik Indonesia
Direktorat Jenderal Bea Dan Cukai

Kawasan Berikat Mandiri
PT PHC Indonesia

KEMENTERIAN KEUANGAN REPUBLIK INDONESIA
MINISTRY OF FINANCE OF THE REPUBLIC OF INDONESIA
DIREKTORAT JENDERAL BEA DAN CUKAI
DIRECTORATE GENERAL OF CUSTOMS AND EXCISE

SERTIFIKAT
CERTIFICATE

Kawasan Berikat Mandiri
Self Managed Bonded Zone

diberikan kepada
awarded to

PT PHC Indonesia

Kawasan Industri MM 2100 Blok O-1, Cikarang Barat, Bekasi

NPWP : 010815769055000

Jakarta, 19 September 2019


Heru Pambudi
Direktur Jenderal
Director General

Kawasan Berikat Mandiri
Simpel • Patuh • Modern

KEMENTERIAN KEUANGAN REPUBLIK INDONESIA
DIREKTORAT JENDERAL BEA DAN CUKAI
KANTOR WILAYAH DJBC JAWA BARAT
KANTOR PENGAWASAN DAN PELAYANAN BEA DAN CUKAI
TIPE MADYA PABEAN A BEKASI

JALAN SUMATERA, BLOK D-5 KAWASAN INDUSTRI MM 2100 CIKARANG BARAT, BEKASI - 17520
TELEFON: (021) 2935 2522-4; FAKS: (021) 29341809; EMAIL: kcbekasi@ambekas.paid
PUSAT KONTAK LAYANAN: 1500226; SURAT ELEKTRONIK: info@customs.go.id

Nomor : S-044/WBC.09/KPP.MP.01/2019
Sifat : Biasa
Lampiran : -
Hal : Penetapan Kawasan Berikat Mandiri

10 September 2019

Yth. Pimpinan PT PHC Indonesia
Kawasan Industri MM 2100 Blok O-1, Cikarang Barat
Bekasi

Berdasarkan ketentuan sebagaimana dimaksud dalam Peraturan Menteri Keuangan Nomor 131/PMK.04/2018 tentang Kawasan Berikat dan Peraturan Direktur Jenderal Bea dan Cukai Nomor PER-19/BC/2018 tentang Tata Laksana Kawasan Berikat serta berdasarkan penilaian kami, bersama ini kami sampaikan bahwa perusahaan Kawasan Berikat Saudara dengan identitas sebagai berikut :

- Nama : PT PHC Indonesia
- Alamat : Kawasan Industri MM 2100 Blok O-1, Cikarang Barat, Bekasi
- NPWP : 010815769055000
- Nomor Keputusan Penetapan Kawasan Berikat : 2526/KM.4/2011
- Pegawai perusahaan yang ditunjuk (*Liaison Officer*) :
 - 1) R. Nurhusaeni
 - 2) Moh. Syarif Hidayat


—telah memenuhi persyaratan untuk ditetapkan sebagai Kawasan Berikat Mandiri—

Atas penetapan tersebut, Saudara diwajibkan untuk :

1. Menyampaikan laporan keuangan perusahaan secara periodik setiap tahun;
2. Menyampaikan laporan pelaksanaan kegiatan pelayanan mandiri melalui SKP;
3. Menyampaikan pemberitahuan kepada Kepala KPPBC TMP A Bekasi apabila terdapat pergantian *Liaison Officer*.

Penetapan Kawasan Berikat Mandiri ini berlaku sejak tanggal ditetapkan dan berlaku seterusnya sampai dengan dicabut.

Demikian disampaikan untuk menjadi maklumi.


Kepala Kantor
KAWIL DJBC A Hatta Wardhana

Tembusan :

1. Direktur Fasilitas Kepabeanan;
2. Kepala Kantor Wilayah DJBC Jawa Barat;
3. Kepala KPU Bea dan Cukai Tipe A Tanjung Priok;
4. Kepala KPU Bea dan Cukai Tipe C Soekarno Hatta.



Majelis Ulama Indonesia



Kementerian Agama
 Indonesia



Halal Decree for
 Blood Glucose Monitoring
 System [Contour Plus]

Halal Assurance System
 Status "A"

Halal Decree for Product



For PHCI



For PHC-Japan



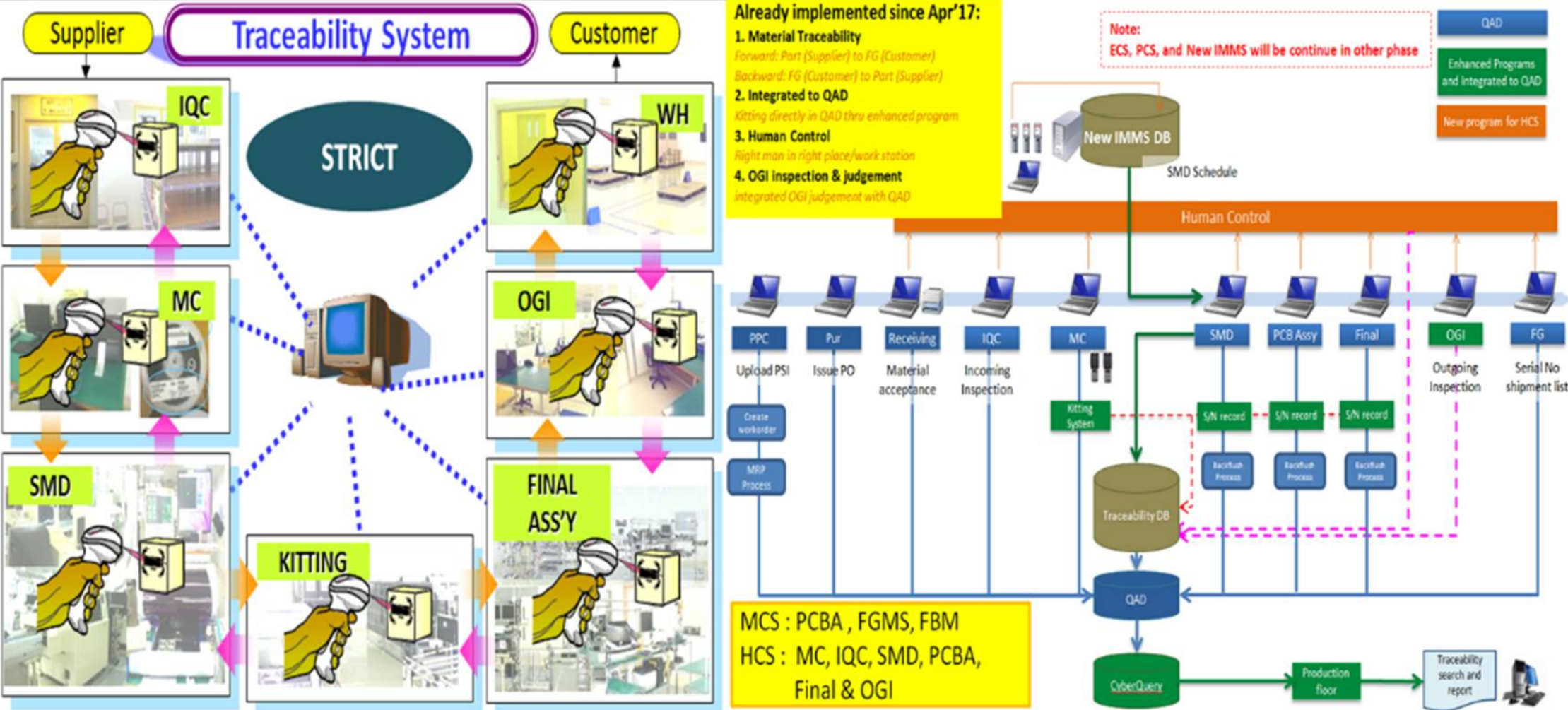
Ascensia
 Diabetes
 Care



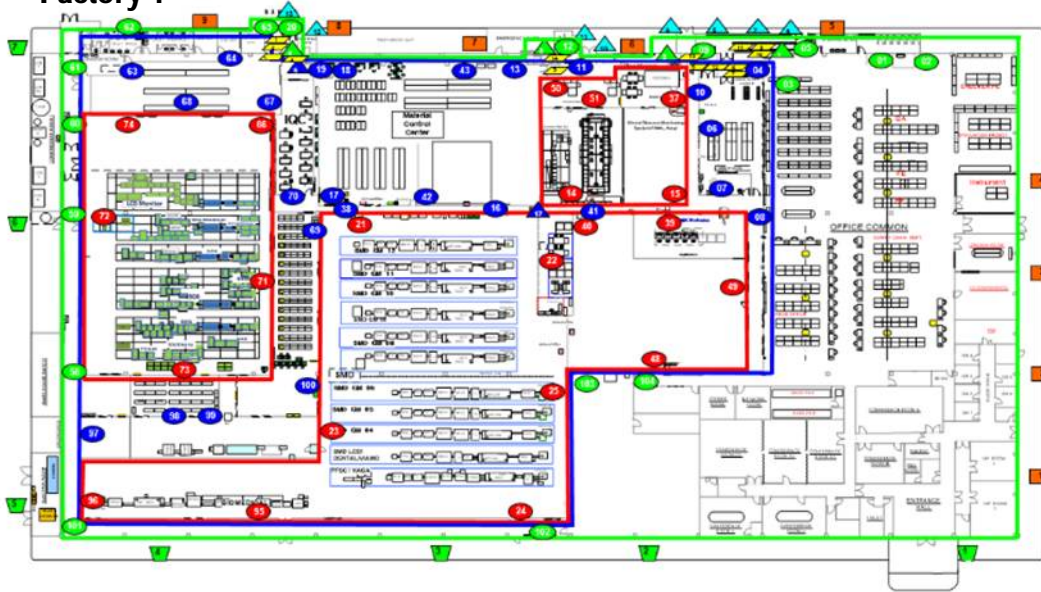
PHC-
 Indonesia



PHC-
 Japan



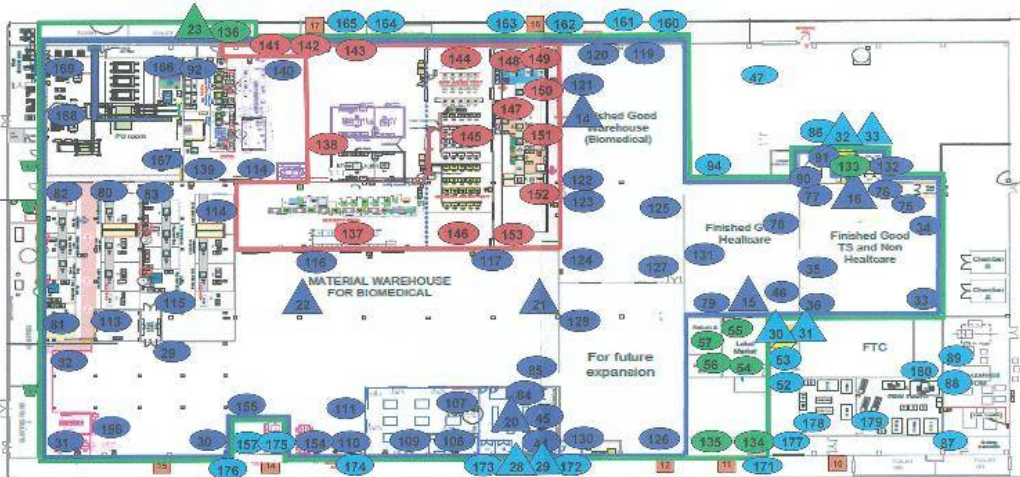
Factory 1



Classification

- Ring 1(Production, OGI)
- Ring 2(IQC,Change Room)
- Ring 3(Outside + Office)

Factory 3



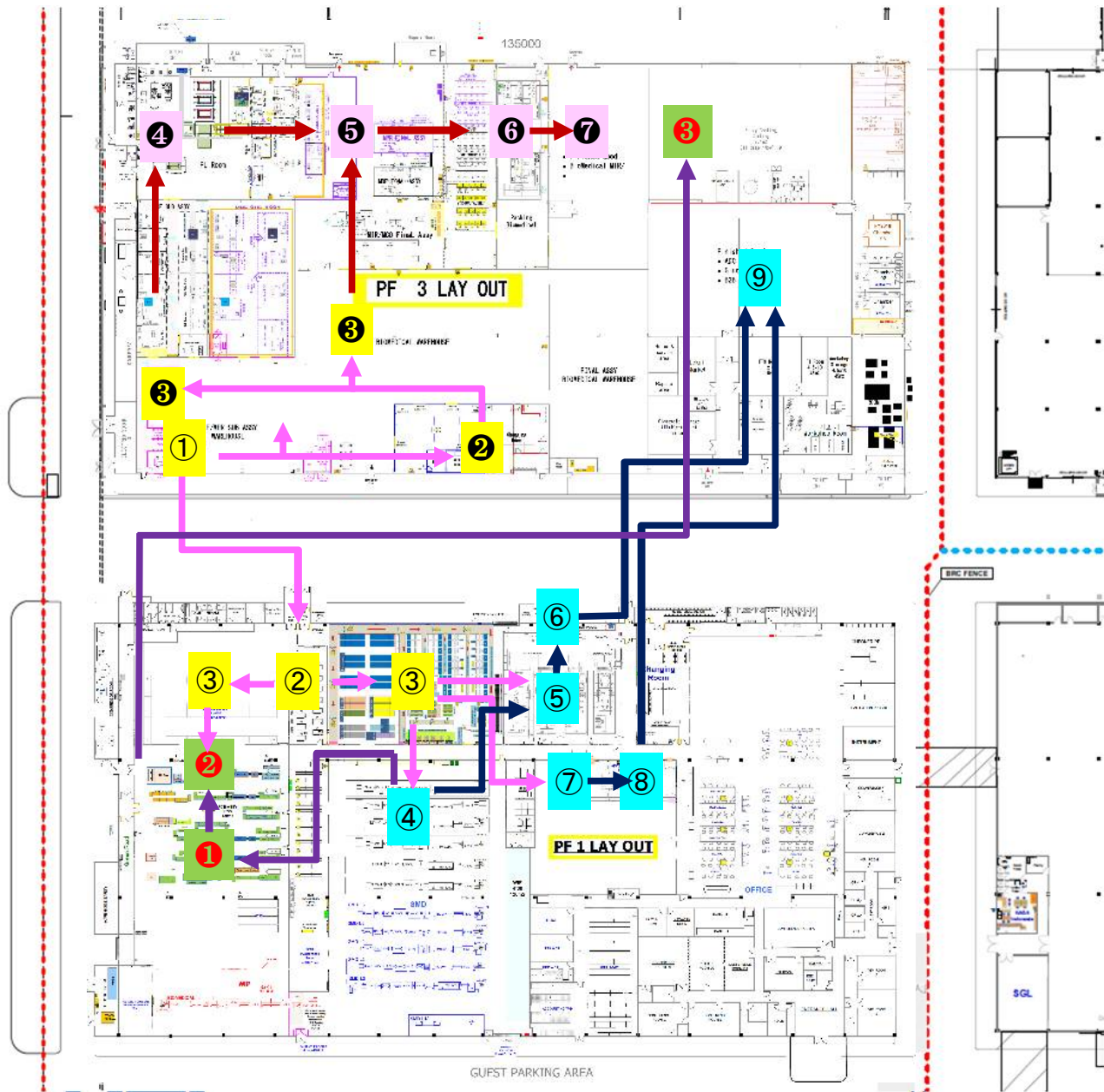
Pest Trap type

Symbol	Photo	Item	Factory 1	Factory 3	TTL
		PVC Trap Bait Roden for building outside	7	3	10
		Floor Trap Trap for Insects on the floor	63	108	171
		Hanging Trap Trap for flying insects	14	17	31
		Black Box building outside floor	9	8	17
		Sodium lamp Chase away the Insect	14	8	22
TTL			107	144	251

Activity

Close coordinate with ETOS (Sub-Contractor to tight control and monitoring with below concrete action:

1. Periodic spraying insecticide
2. Periodic checking un-controlled access to healthcare area
3. Periodic clean up healthcare area (corner side) by vacuum cleaner
4. Improve drain system of toilet healthcare
5. Place additional trap (out side of Ring 3)



Material Flow
Product Flow

IVD Production (Building 1)

- ① Material Receiving
- ② IQC
- ③ MC W/H
- ④ SMD
- ⑤ Glucose Meter Final Assy
- ⑥ Glucose Meter OGI
- ⑦ ADC Packing
- ⑧ ADC Packing OGI
- ⑨ Finished Goods W/H

Biomedical Production (Building 3)

- ① Material Receiving
- ② Biomedical IQC
- ③ Biomedical MC W/H
- ④ Biomedical PU (MDF Series)
- ⑤ Biomedical Final Assy
- ⑥ Biomedical OGI
- ⑦ Biomedical FG W/H

B to B (Building 1)

- ① Material Receiving
- ② IQC
- ③ MC W/H
- ④ SMD
- ① PCB Assy
- ② PCB OGI
- ③ PCB FG W/H

Thank You