

A close-up photograph of a person's hands holding a smartphone. The person is wearing a yellow sweater. The phone has a blue, textured case. The background is blurred, showing a light blue wall and a yellow surface.

QUICK HIRING?

- it's easy like a piece of cake!

**The recruiters life
is not easy...**

**LIST OF QUALIFIED CANDIDATES
FOR A POSITION**



**Is your schedule
bursting
at the seams**



**with the
number of
meetings?**



**Do you need to hire many
employees quickly?**



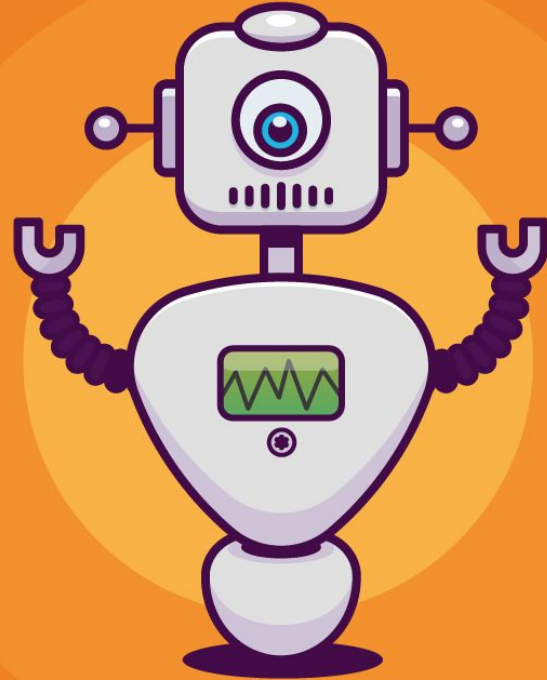
**Do you want to optimize
internal processes and reduce
costs?**



**Do you think it will take expensive,
difficult and time-consuming solutions?**



BOTS
are the solution!



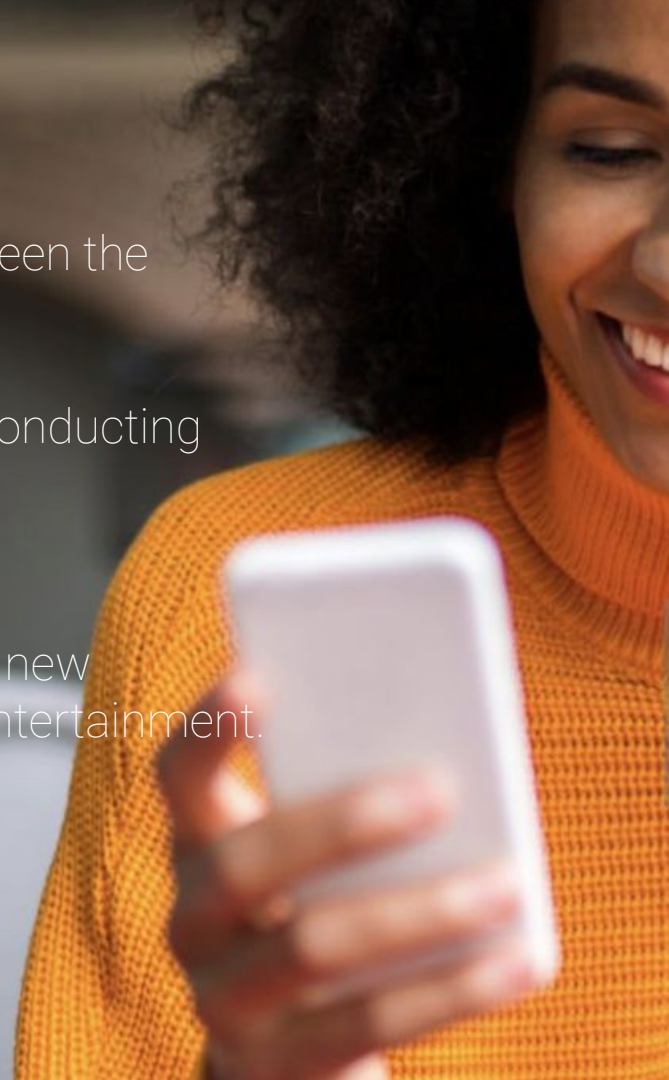
Chatbot

has become a basic tool used for communication between the company and the consumer or user.

Its unquestionable advantage is also the possibility of conducting conversations with the user 24 hours a day.

Chatbots can be used for many tasks.

From customer service, recruitment, onboarding, hiring new employees. They are used to increase sales and even entertainment.





As media inform Companies' communication with customers using AI is one of the leading trends in business.

A new report Grand View Research says the market for bots and virtual assistants will reach a size of

**\$2.5 billion
by 2028**



AI based voicebot to automate your recruitment.

Used to communicate between you and the work candidate. It is a tool that will help you with automatic pre-selection of candidates without any engagement of you and your employees. It allows you to make a mass recruitment in a quick way and get perfectly selected candidates.





The authors of Capgemini's report

on voice assistants, claim that within three years, as many as 40% of customers will be choosing this form of contact with brands.

**19.4
billion**

is the expected value of purchases using voice commerce solutions*.

*<https://www.juniperresearch.com/press/voice-assistant-transaction-values-grow-by-320>



CHATBOT

CASE STUDY



E-COMMERCE PLATFORM - CSS

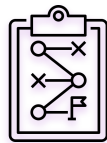


REALITY

Consumers expect from brands the **"here and now" communication.**

Quick response and interaction.

The consumer journey should be comfortable and simply.



CHALLENGE

Customer service is one of the most important pillars of e-commerce. However, it **is not always possible for a consultant to get involved in every small issue.**

What if Europe's largest e-commerce platform was faced with such a challenge?



SOLUTION

We created a chatbot to automate systems.

This allowed us to respond to real-time consumer needs.



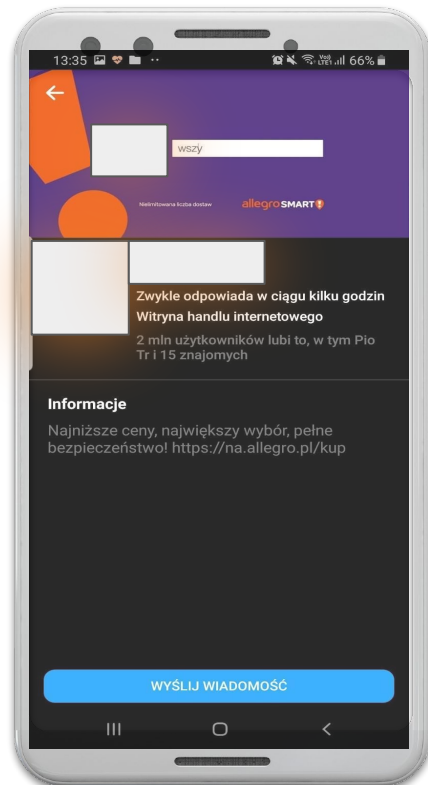
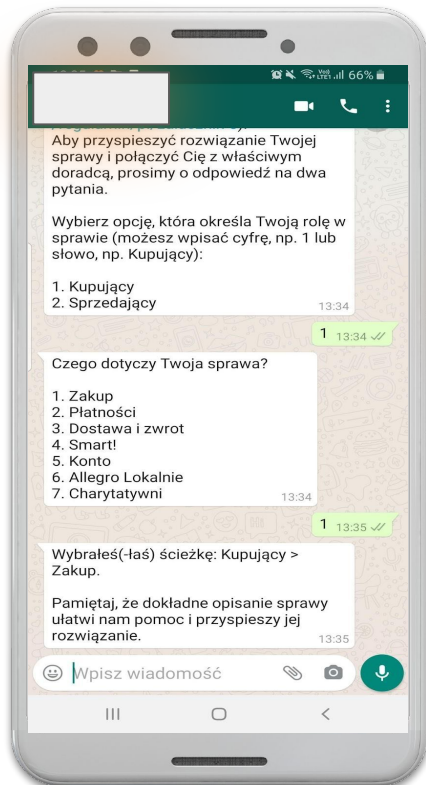
E-COMMERCE PLATFORM - CSS



BENEFITS

Extension of communication channels with the customer

Implementation chatbot **not only on the website**, but also on WhatsApp, FB Messenger

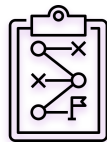




REALITY

Particularly in the financial industry, we most often choose to contact us by phone or visit a branch.

Customers do not want to waste their time standing in queues or waiting on the phone line.



CHALLENGE

NN had a challenge **to educate consumers** about the new OFE system rules.

However, in case of a banking institution, it was a big challenge to protect customers' data and confidential information.

Therefore, **security was one of the most important issues.**



SOLUTION

We created a chatbot to automate systems.

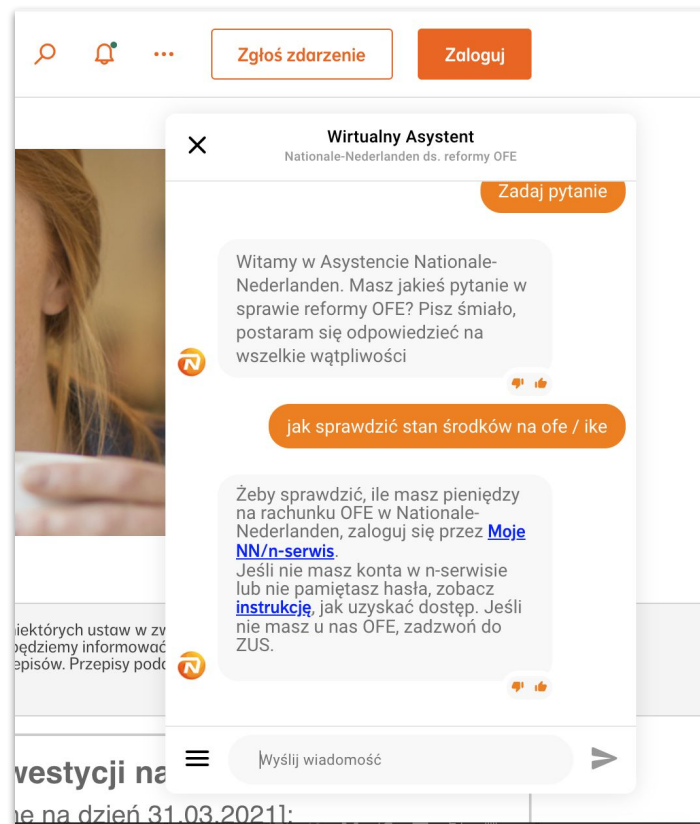
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BENEFITS

**Extension of
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Messenger





LSJ

human
resources
group

HR and payroll intrabot

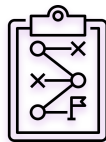


REALITY

According to the GUS's 2021 data, the number of **job offers has increased by 68.5 percent** year-over-year.

Organizations looking for employees, including recruitment agencies need tools that allow them to **automate prescreening candidates** and manage current employees.

Payroll, benefits, bonuses, employee turnover - these are just some of the elements of recruiters' everyday life.



CHALLENGE

LSJ as a recruitment agency would like to **eliminate the repetitive tasks** and avoid errors in communication

Improve communication with employees and give them access to necessary information.

Break down the language barrier with employees from other countries



SOLUTION

Development of an **internal chatbot**, which eliminated the repetitive tasks.

We created the space in which employees at **any time had access** to the necessary knowledge or internal issues.

In addition, setting up a system which was **updated automatically**.

**LSJ**human
resources
group

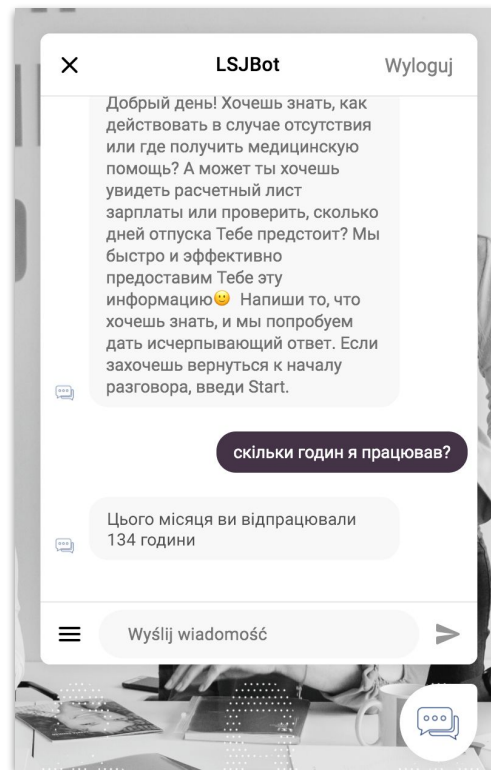
HR and payroll intrabot

**BENEFITS**

The tool **reduces response time vs. time spent on manual content search**, cuts operational costs, makes repeat processes easier, eliminates mistakes

Our bot is **used by average of 900 employees** per month

Intrabot operates **in 3 languages**: polish, russian and ukrainian





VOICEBOT

CASE STUDY

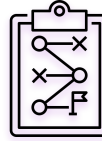


REALITY

Experimenting, **using a variety of marketing tools** is the best way to succeed and stand out among other employers.

A hiring process that combines virtual and in-person elements results in better outreach to candidates, and cost and time savings.

Aldi used outdoor media and online activities as part of their marketing and employer branding campaign. This built the reach and awareness.



CHALLENGE

Is it possible **to increase efficiency, reduce the cost of outreach, and pre-screen candidates in a single campaign at the same time?**



SOLUTION

The campaign creations featured an easy-to-remember **hotline number for potential employees.**

The number gave **24-hour contact** and allowed for spontaneous recruitment via voicebot (jobcall).

All applications were automatically saved in the ATS creating a candidate profile.



BENEFITS

24/7 access to information and capability to apply

low monthly maintenance cost

dedicated campaign hotline

Auto-filing in the ATS

67 hours of interviews
conducted per month



ATS



Zaaplikowali 1155			
	Wlodek Paw	+48700701800	Uprawnienia Od zaraz
	Яна Половья	+48600700800	Uprawnienia
	Kleofas Radny	+48501700800	Uprawnienia
	Mateusz Krop	+48501710800	Uprawnienia Od zaraz
	Stefan Pan	+48501710810	Uprawnienia Od zaraz
	Stanislaw Tetkowski	+48501710910	Uprawnienia
	Mikolaj Kowalski	+48501712910	Uprawnienia
	Jan Konopinski	+48501782910	Uprawnienia

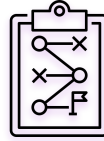


REALITY

Many candidates apply for jobs that don't fit into the criteria listed in the ad.

What is more, valuable candidates often give up on recruitment after unsuccessful calls to the employer after 5:00 pm.

Rather than focusing on the right candidates, **recruiters answer hundreds of phone calls and make pre selection interviews.**



CHALLENGE

How to optimize the candidate pre-screening process?



SOLUTION

Voicebot (jobcall) can automatically receive or make calls from candidates and conducts a simple pre-selection interview.

After the interview, candidates' data and answers to questions can be **transferred to the recruiter's panel or ATS system.**



BENEFITS


To carry out a similar process, the client needed as many as 16 recruiters spending 2 hours a day on pre-selection interviews only.

Saved time and costs by up to
90% per month

Up to 97% of candidates have participated in an interview via Jobcall

vandlee



16 recruiters x 2h  per day

670 recruitment hours need

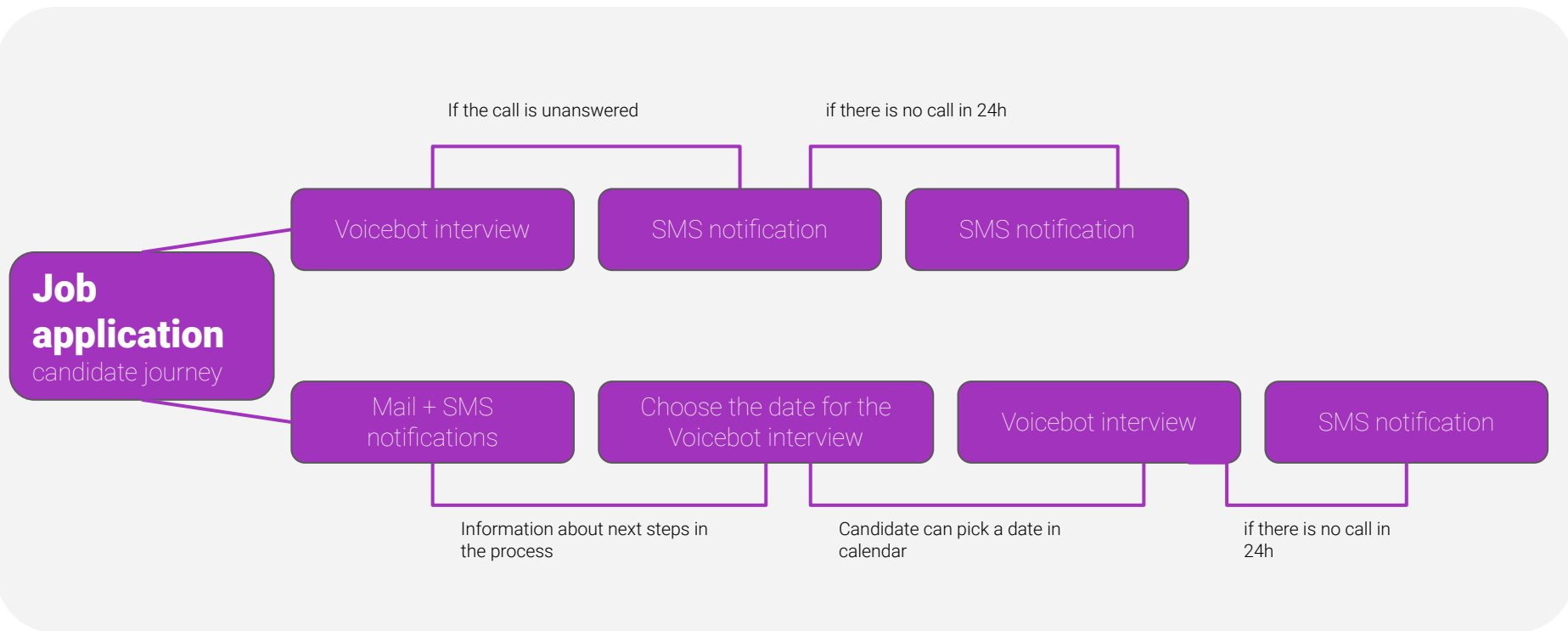
vs.

automated recruitment
powered by **jobcall**

90% success rate performing interviews

640 recruitment hours saved

powered by **jobcall**





MASS RECRUITMENT



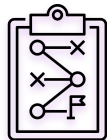
REALITY

It is rare if a company is recruiting for only one position. Usually these processes take place in parallel, often on a mass scale.

Pre-selection of a candidate often means asking **a few key questions** to profile him/her well.

The reaction time is very important to contact the candidate as soon as possible.

But **how to find the time for such a large number of interviews?**



CHALLENGE

Executing **quickly pre-selection process of a large number of candidates** and select those who are in the profile.



SOLUTION

Voicebot (jobcall) made calls to all candidates at a pre-set time, and recorded the responses in real time in the ATS.



BENEFITS

Time saving

contact with every interested candidates - even a very large number

cost reduction by 70-90%,

the "tool" set once is **touch-free** and doesn't require additional engagement



OWN BASE OF CANDIDATES & FEEDBACK

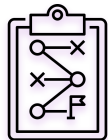


REALITY

It is a great asset to have your own database.

However, many candidates profiles who applied some time ago, or those who did not apply to the current recruitment process, may not be interested in new job offers.

In summary, you have thousands of records to verify one by one. Often the process of connecting with a candidate ends after only a few attempts. It's time-consuming and therefore expensive.



CHALLENGE

Fast and effective contact with a massive candidate database without high costs to reach them

Database update (status)



SOLUTION

Voicebot (jobcall) was contacting with the whole database at the same time and saved candidates' answers in ATS.

Additionally, voicebot made several contact attempts to mix phone calls with SMS notifications to raise the success rate.



BENEFITS

Checking the database **in a few minutes** (contact with everyone at the same time)

SMS notifications to candidates who did not answer / or to all of them with a status of the recruitment process

Lower costs - the cost of **voicebot** compared with the traditional process **is 90% cheaper**

Ability to set the date of the message and how many attempts will be made at the candidates who did not answer the call.



INTERNAL COMMUNICATION



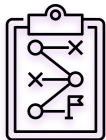
REALITY

Internal communication platforms help employees get answers to many important questions.

However, internal communication systems are not always easy to use, or not everyone has direct access to them.

Contracts, benefits, leave, payroll are classic areas that HR departments handle every day.

HR departments don't have time to answer all the calls. This often ends up with no time for other tasks or distractions through these calls.



CHALLENGE

The acceleration of the process for e.g. employee onboarding or providing know-how

Reduction of workload in HR departments



SOLUTION

Voicebot, which answered the most common questions from employee.

Added an option to ticket a question (the subject of the question was flagged and assigned to the correct person) in case a human contact was needed.



BENEFITS

Inbound traffic from internal departments **was eliminated**

Picking up incoming requests **(tickets)**

24/7 access to acquire answers to most frequently asked questions **without any personal contact**

Receiving personalized answers based on the integration with the internal system



ONBOARDING

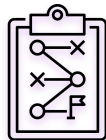


REALITY

Due to lack of time and resources onboarding process is often performed not as well as it should be. The quality of the process is of great importance for the effectiveness of new employees as well as retention.

And what if the employee wants to return to a specific area of knowledge and find additional information?

When the employee feels satisfied and informed it affects both motivation and the quality of their work.



CHALLENGE

Support employee with easy to access information in the candidate talent path, including onboarding



SOLUTION

We developed a virtual buddy with 24/7 access to help your employees with internal communication needs



BENEFITS

Optimization of recruiters' work

24/7 access

to the knowledge base

You **don't have to worry about Buddy's** availability and can focus on other challenges in the process



Have any questions or want to know more?

CONTACT US!

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