

The State of Technology in the Manufacturing Industry

What's New, What's Changed, and What's Trending Now



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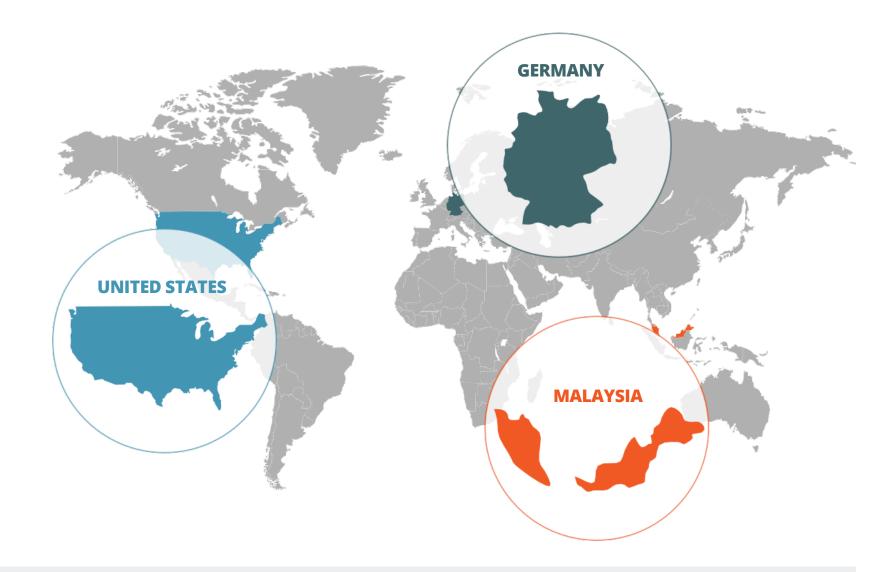
THE STATE OF TECHNOLOGY IN THE MANUFACTURING INDUSTRY

What's New, What's Changed, and What's Trending Now

Innovation is the cornerstone of success in the manufacturing industry, making a robust technology strategy essential. ABI Research's semiannual Manufacturers' Technology Adoption & Attitudes Survey can be part of that strategy.

The second wave of the survey was conducted in November 2024 and included 458 manufacturing decision-makers, with participants from the **United States** (154), **Malaysia** (151), and **Germany** (153).

Scroll for key takeaways.



HAVE QUESTIONS?

ABI Research invites you to become a sponsor of our next Manufacturers' Technology Adoption & Attitudes Survey. As a sponsor, you'll have the unique opportunity to include your own questions and gain access to tailored, actionable knowledge that will inform your decision-making and strategic planning. It's a unique way to gain a competitive edge in the rapidly evolving industrial and manufacturing landscape.

LEARN MORE

DIGITAL MATURITY

Key Takeaway

Digital transformation takes time. It's iterative, and the challenge for suppliers is achieving maturity in Brownfield facilities. To that end, Greenfield facilities are making slow progress towards digital transformation, while Brownfield facilities are catching up.

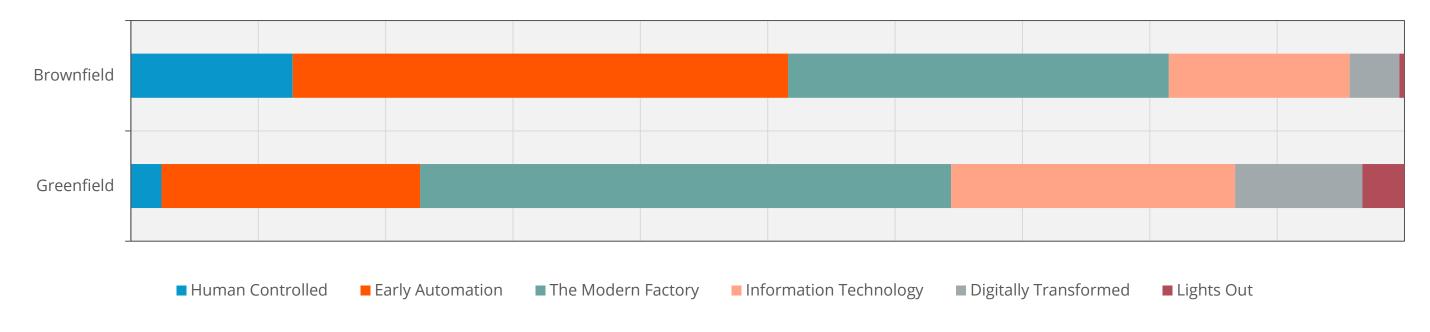
13% of Greenfield facilities

are classified as being at least Digitally
Transformed, up from just 1.1% in our previous survey.

51% vs. 49%

Just more than half of Brownfield facilities (51%) are no more advanced than early automation, with 49% characterized at least as a modern factory.

Level of Digital Maturity



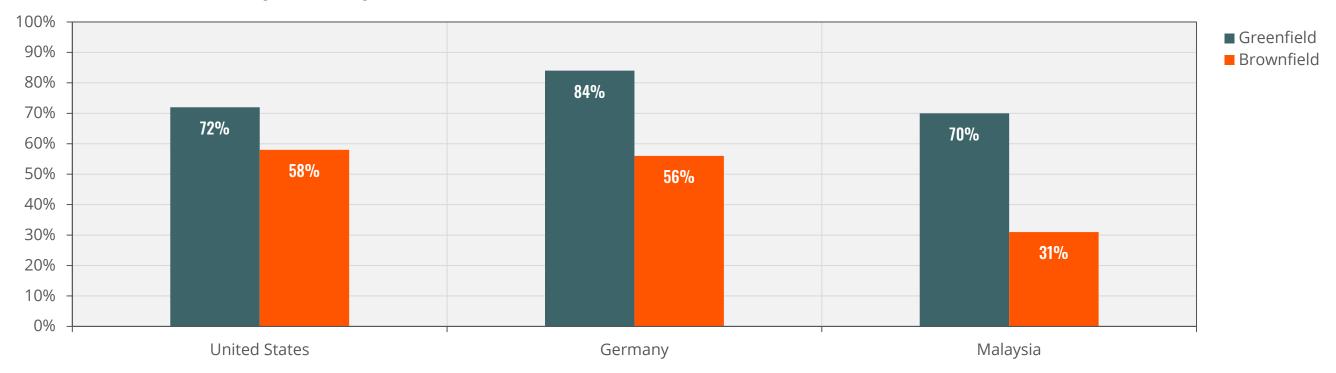


DIGITAL MATURITY

Key Takeaway

More Greenfield facilities in Germany have achieved at least Modern Factory Maturity, while Malaysian Brownfield facilities lag behind other regions. In Malaysia, this is reflective of heavy investments in advanced areas with less investments in traditional or legacy areas.

Achieved Modern Factory Maturity

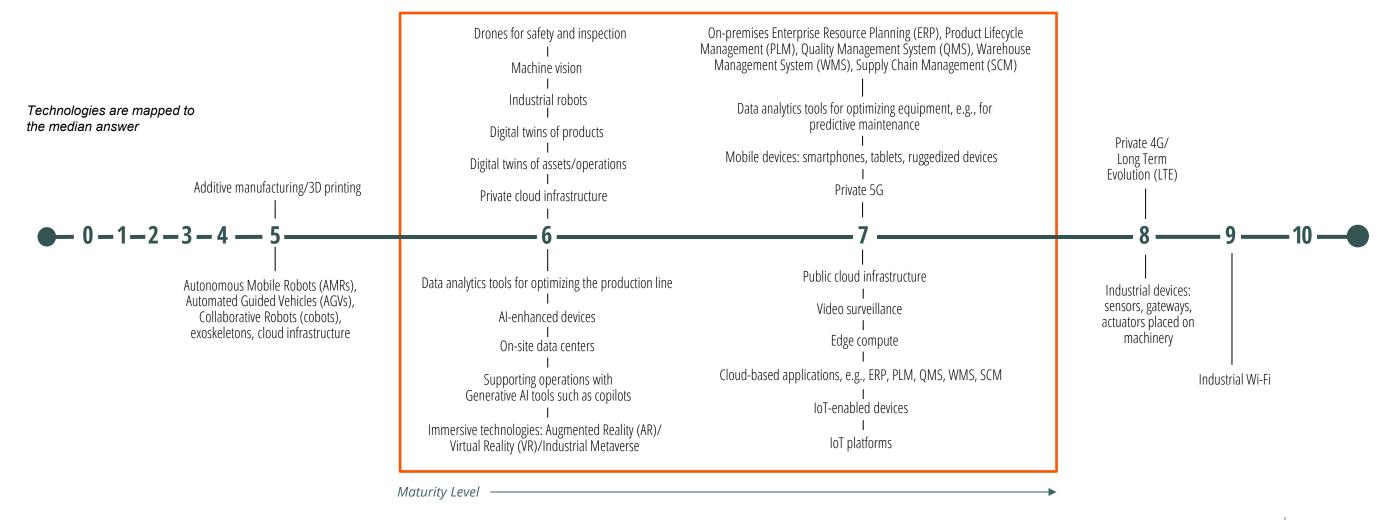


INVESTMENTS & IMPLEMENTATION

Key Takeaway

Most companies are evaluating suppliers and planning implementations.

Rolling Out: The technologies that saw the biggest increase in achieving stage 7 maturity are On-Premises Enterprise Resource Planning (ERP), Product Lifecycle Management (PLM), Quality Management System (QMS), Warehouse Management System (WMS), and Supply Chain Management (SCM) solutions.

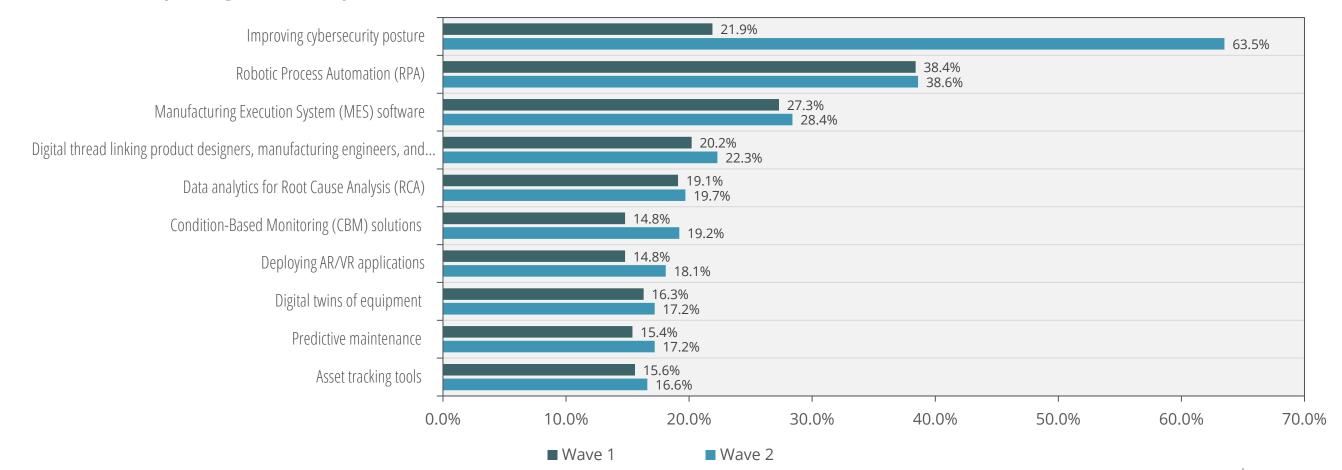


INVESTMENTS & IMPLEMENTATION

Key Takeaway

Improving cybersecurity posture emerged as the most important investment for improving productivity. This comes on the heels of the CrowdStrike incident and increasing geopolitical tensions.

Investments for Improving Productivity



CLOUD COMPUTING

Key Takeaway

Manufacturers are increasingly embracing cloud solutions for advanced security.

Cloud solutions provide advanced security, ensuring a secure digital environment for my manufacturing data.

Leveraging cloud technology supports innovation and adaptability, allowing quick integration of new technologies and processes.

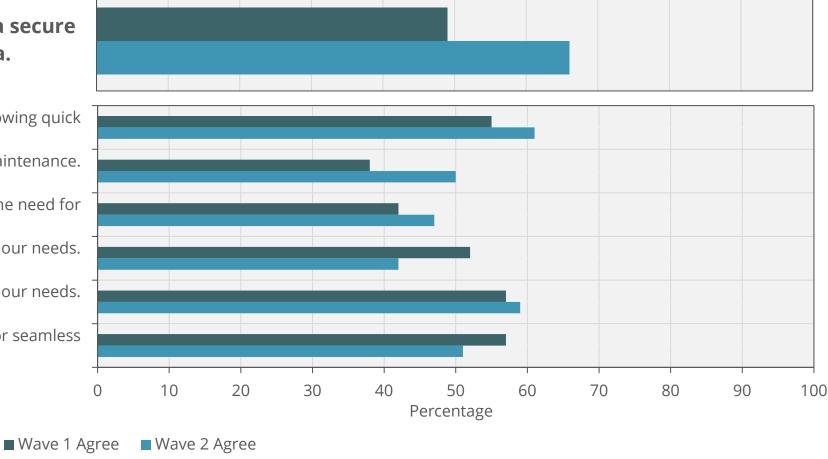
Cloud-based tools efficiently support PLM, from design to maintenance.

Using cloud services cuts costs by optimizing resource usage, reducing the need for extensive on-site infrastructure.

A dual cloud environment suits our needs.

A single cloud environment suits our needs.

Cloud solutions boost our manufacturing efficiency with scalable resources for seamless production adjustments.



CLOUD COMPUTING

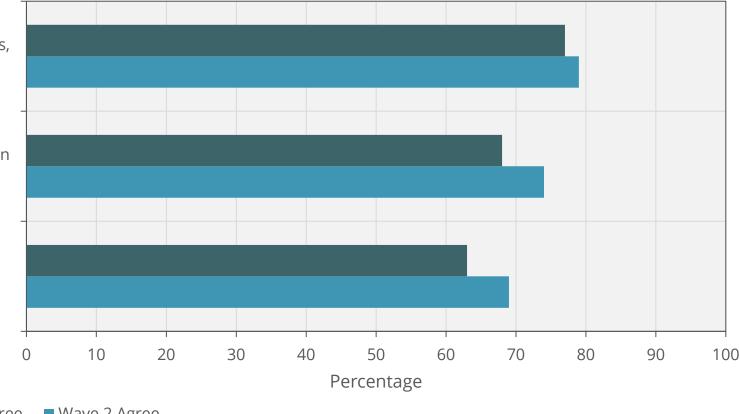
Key Takeaway

Manufacturers agree that cloud solutions offer clear benefits around decision making, remote monitoring, and supply chain coordination.

Cloud platforms foster real-time collaboration with suppliers, distributors, and partners, streamlining supply chain coordination.

Cloud technology enables remote monitoring, enhancing my ability to manage production processes from anywhere.

Cloud solutions help manage and analyze production data efficiently, guiding informed decision-making.



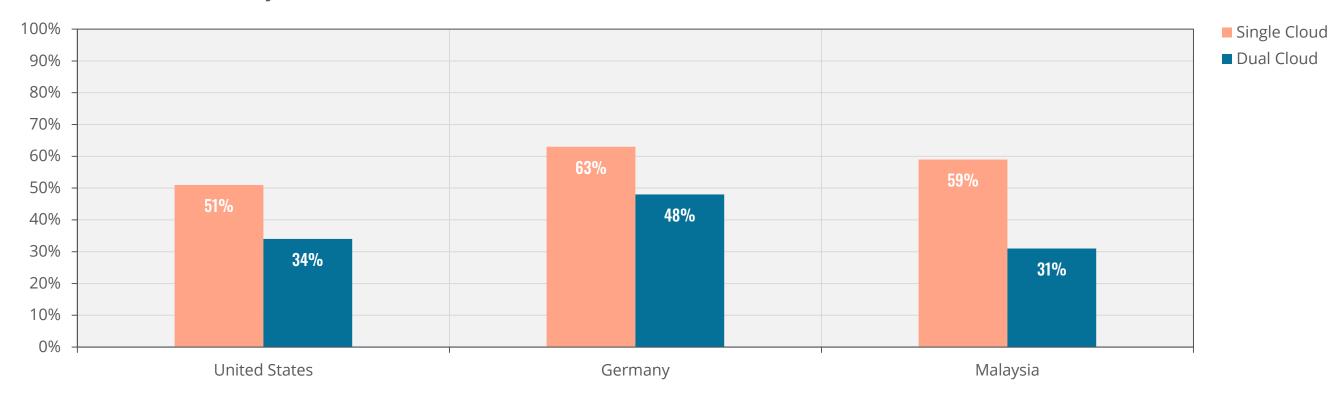
■ Wave 1 Agree ■ Wave 2 Agree

CLOUD COMPUTING

Key Takeaway

Single cloud solutions are preferred across regions, and the gap between single cloud and dual cloud preference is consistent.

Which Cloud Solution Fits My Needs?





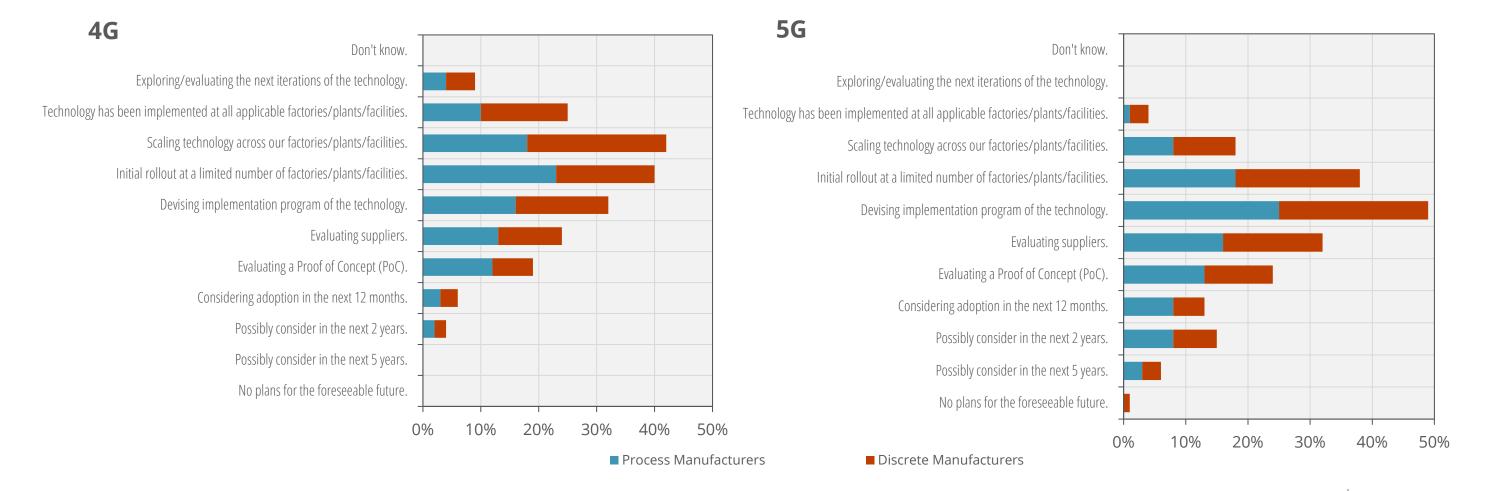
CONNECTIVITY

Key Takeaway

Private 5G is beginning to take hold in the manufacturing space.

4G 21% are in Initial Rollout Phase for Enterprise 4G

5G 43% Devising an Implementation Program or Already Rolling Out Private 5G

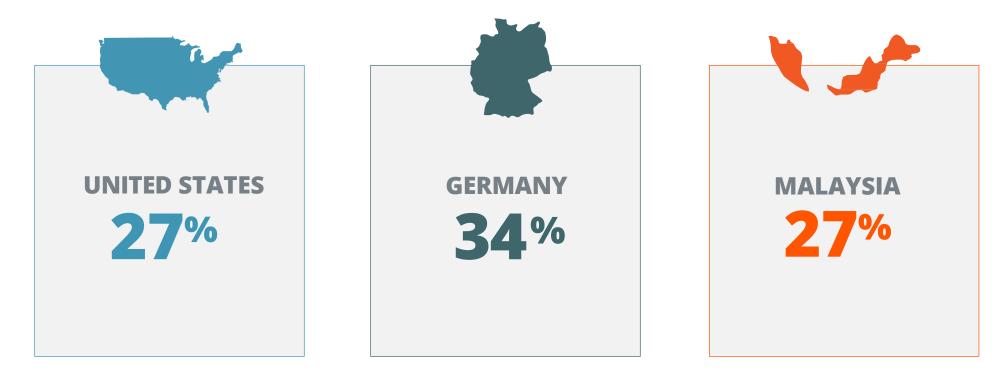




CONNECTIVITY

Key Takeaway

German manufacturers have adopted 5G at a higher rate than their Malaysian and American counterparts.



Have at Least Begun an Initial Rollout of Private 5G

CYBER & PHYSICAL SECURITY

Key Takeaway

Introducing new technologies is perceived as a risk to losing data and, consequently, customer orders.

Cyber Risks

Impact of a Cyber Incident Losing data Reputational damage to customer perception Risk of missing customer orders Halting operations Staff safety as a result of a breach Fear that the issue is not fully resolved Reputational damage in the media Fear of a repeat Regulatory fines Paying ransoms Loss of Intellectual Property (IP) Impact on stock price Reputational damage in the industry No. of Respondents

■ Rank 2 ■ Rank 3

Rank 1

Data breach/theft New tech vulnerabilities: cloud, AI, robotics, 5G, post-quantum Malware/ransomware Denial of service Software supply chain attacks Man-in-the-middle attacks Social engineering/phishing Insider threats Misconfigurations

■ Rank 5

No. of Respondents

Rank 4

■ Rank 3

Rank 2

Cloud-based threats

IoT/OT device vulnerabilities

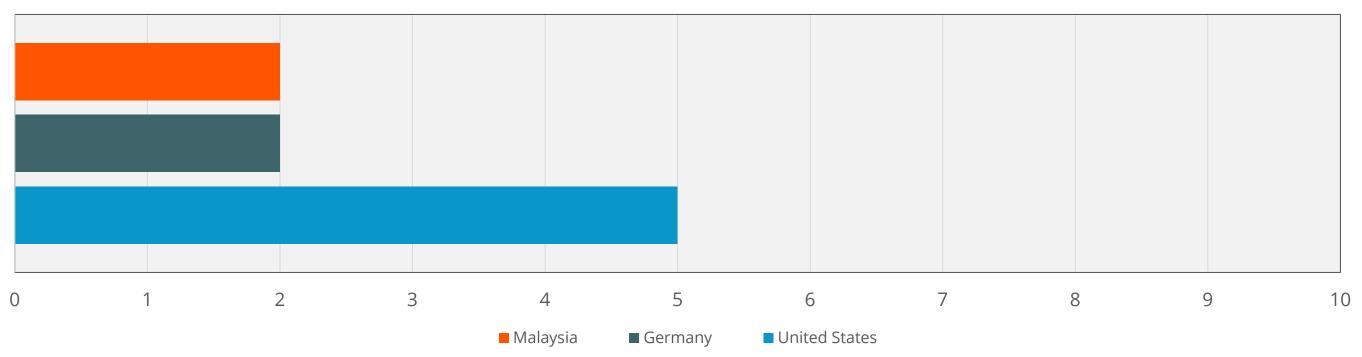
Rank 1

CYBER & PHYSICAL SECURITY

Key Takeaway

The United States views software supply chain attacks as less of a threat compared to Germany and Malaysia.

Where software supply chain attacks rank against other risks.

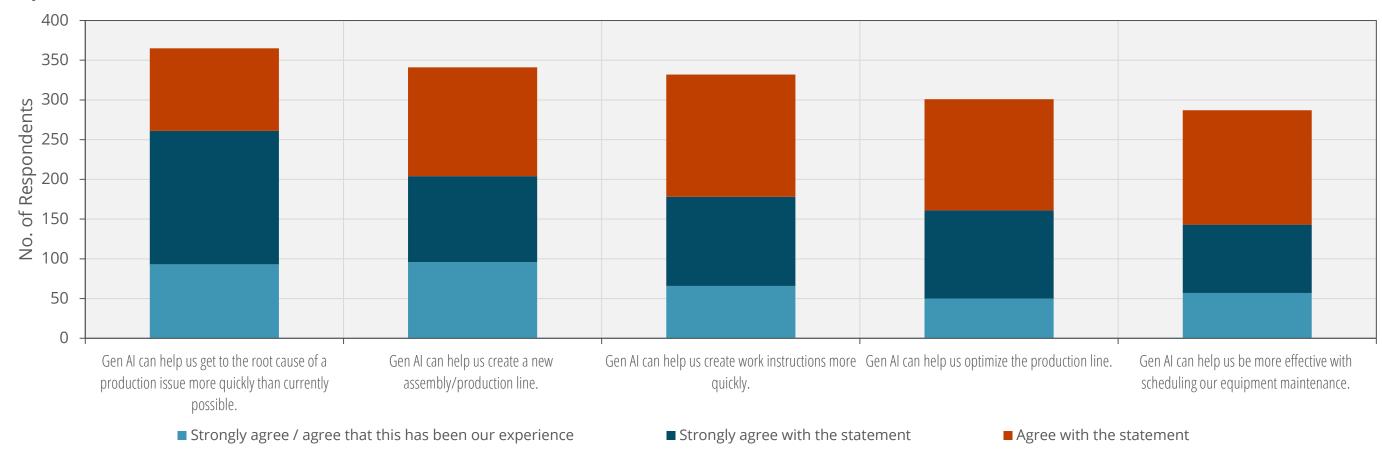


GEN AI

Key Takeaway

Manufacturers believe that Generative Artificial Intelligence (Gen AI) can improve production lines both strategically (optimizing operations) and tactically (worker instructions and supporting equipment maintenance).

Top 5 Potential Use Cases for Gen Al



GEN AI

Key Takeaway

Manufacturers in the United States are less confident that Generative AI can help create work instructions.



Of manufacturers believe that Gen AI can help us create work instructions more quickly.

INDUSTRIAL METAVERSE

Key Takeaway

Manufacturers increasingly believe in the industrial metaverse's ability to fuel Research and Development (R&D) in conjunction with strategy, but belief in onboarding capabilities may be waning.

The industrial metaverse could help experiment with new product designs.

The industrial metaverse could improve collaboration when considering new factory layouts.

The industrial metaverse could help with staff training and upskilling.

The industrial metaverse could assist in planning and optimizing facilities and processes before starting operations.

The industrial metaverse could enable development and experimentation with new product designs.

The industrial metaverse could assist colleagues in the R&D department with sharing new ideas.

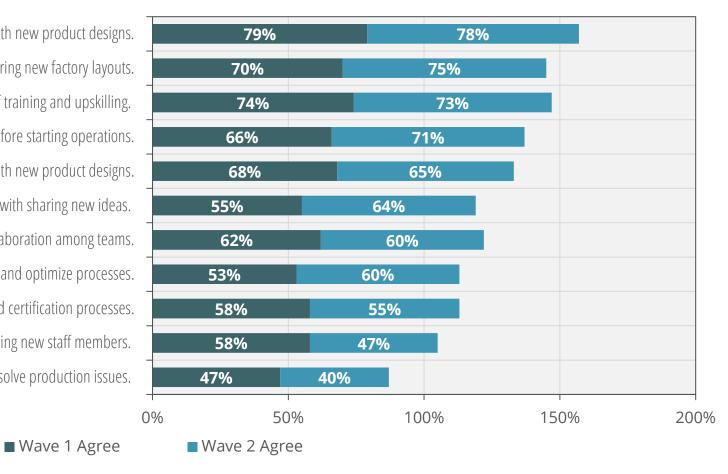
The industrial metaverse could improve collaboration among teams.

The industrial metaverse could help plan and optimize processes.

The industrial metaverse could facilitate virtual testing and certification processes.

The industrial metaverse could help with onboarding new staff members.

The industrial metaverse could expediate the way in which we solve production issues.



INDUSTRIAL METAVERSE

Key Takeaway

Germany shows less faith in the industrial metaverse's ability to solve production issues.



The industrial metaverse could expedite the way in which we solve production issues.

PRIVATE CELLULAR

Key Takeaway

Private wireless networks can underpin digital transformation projects, but the cost-benefit analysis may be shifting.

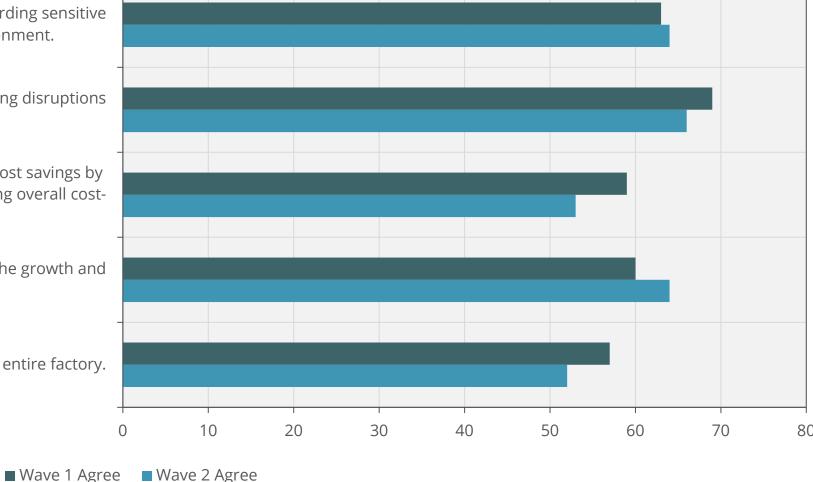
Private cellular technology offers robust security measures, safeguarding sensitive manufacturing data and ensuring a secure production environment.

Private cellular networks provide high reliability and redundancy, minimizing disruptions and ensuring continuous manufacturing operations.

Adopting private cellular networks in manufacturing can result in cost savings by optimizing resource utilization, minimizing downtime, and improving overall costeffectiveness.

Private cellular networks allow for easy scalability, accommodating the growth and evolving needs of manufacturing operations.

Private cellular can lead to cost savings by not having to cable the entire factory.

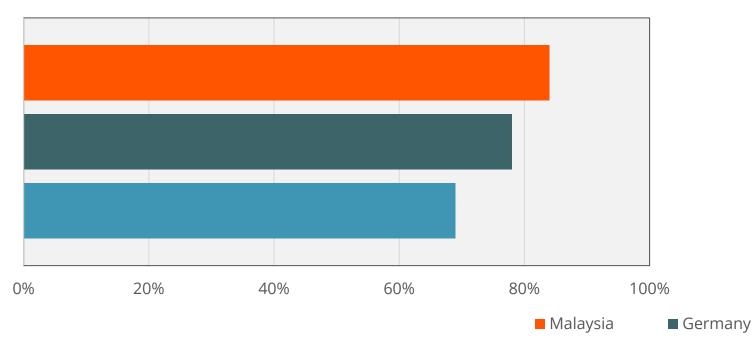


PRIVATE CELLULAR

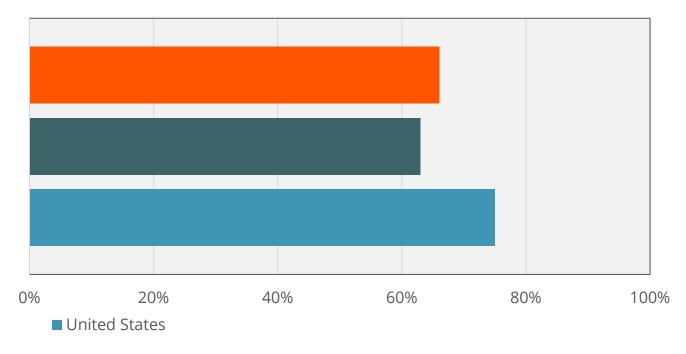
Key Takeaway

Malaysian manufacturers believe strongly in the connectivity, reliability, and security benefits of private cellular technology... while U.S. manufacturers see operational efficiencies and productivity as a strong benefit, reflective of labor savings and reduction of input costs, whether they are components or raw materials.

Believe private cellular technology enhances connectivity, ensuring reliable and secure communication across various manufacturing facilities for streamlined operations.



Believe implementing private cellular networks leads to increased operational efficiency and productivity on the manufacturing floor, optimizing production processes.

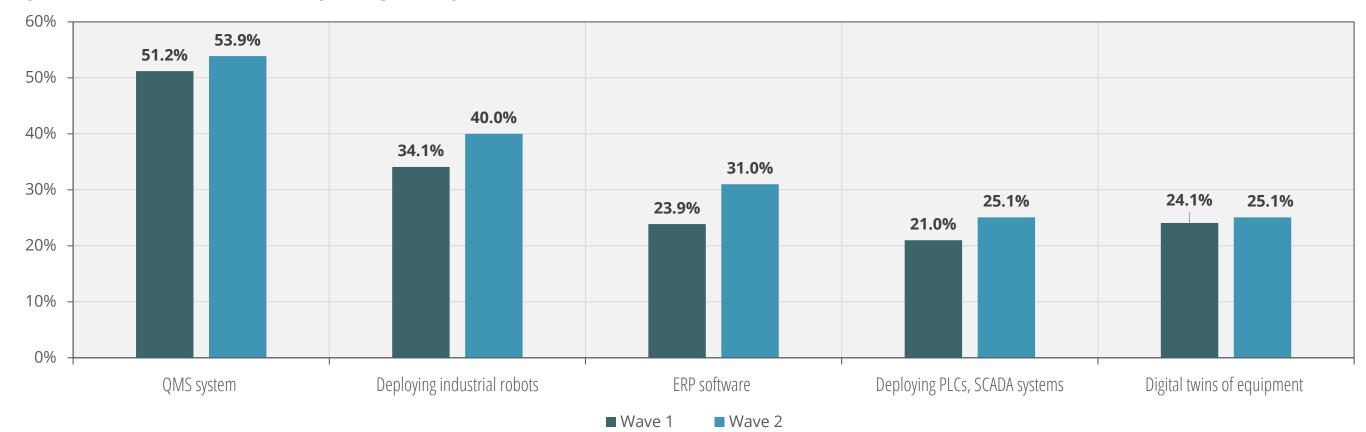


PRODUCTIVITY AND QUALITY IMPROVEMENT

Key Takeaway

Manufacturers increasingly prioritizing QMSs, industrial robots, and ERP software as priority investments to improve quality levels, firming up their view of which technologies can improve quality.

Top 5 Investment Priorities for Improving Quality Levels



PRODUCTIVITY AND QUALITY IMPROVEMENT

Key Takeaway

German manufacturers feel more secure in their QMS infrastructure, ranking it as less of a quality concern.



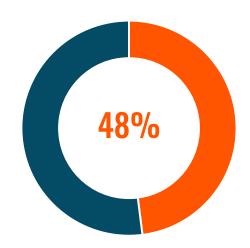
QMS ranked as a top 5 quality investment priority.

WHAT'S HOLDING MANUFACTURERS BACK?

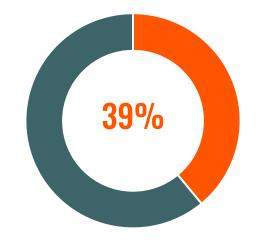
Key Takeaway

People and processes both present formidable challenges to digital transformation in the industrial and manufacturing industry.

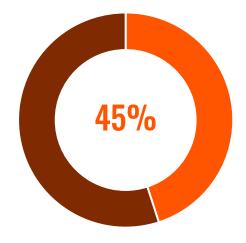
The most urgent people barriers to digital transformation:



We lack the expertise to fully grasp the potential of new technologies.



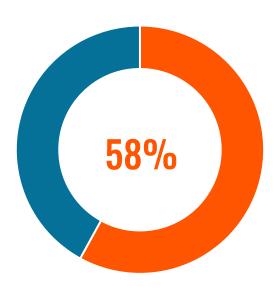
Staff do not have the skills to utilize the new technologies.



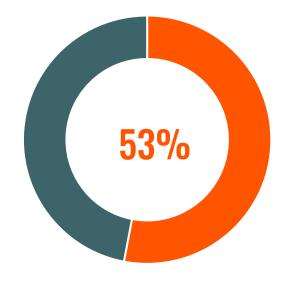
We don't have sufficient time to conduct the necessary planning to scale innovations.

WHAT'S HOLDING MANUFACTURERS BACK?

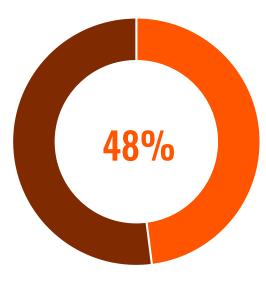
The most urgent process barriers to digital transformation:



An inability to articulate our needs holds us back.



We struggle to align technology investments with our commercial objectives.



We lack the expertise to fully grasp the potential of new technologies.

SHAPE THE NEXT SURVEY. SHARPEN YOUR STRATEGY.

ABI Research is now inviting a small set of participants to join our survey efforts as we launch a semiannual survey targeting respondents in industrial and manufacturing companies. This semiannual survey will offer invaluable insights into industry trends, market sentiment, and emerging opportunities, enabling informed decision-making and strategic planning for sustained growth and competitive advantage.

JOIN THE SURVEY





We Empower Technology Innovation and Strategic Implementation.

ARI Pessarch is uniquely positioned at the intersection of end-market con-

ABI Research is uniquely positioned at the intersection of end-market companies and technology solution providers, serving as the bridge that seamlessly connects these two segments by driving successful technology implementations and delivering strategies that are proven to attract and retain customers.