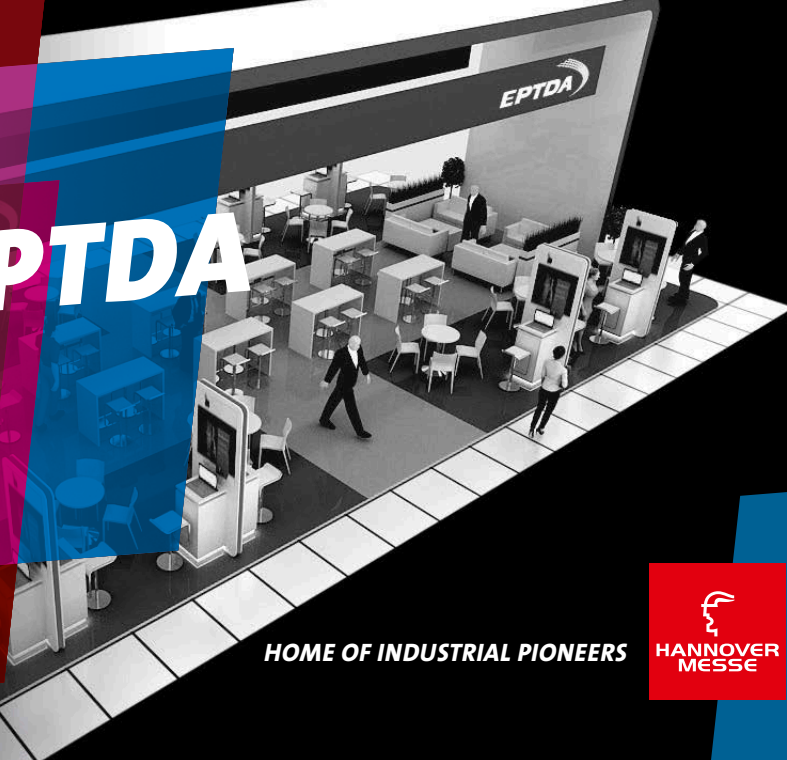


20–24 APRIL 2020

THE EPTDA/PTDA PAVILION



HOME OF INDUSTRIAL PIONEERS



AT THE HEART OF THE WORLD'S NO. 1 INDUSTRIAL SHOW

By joining the **EPTDA/PTDA members' pavilion in hall 5**, you can place your company in the spotlight but with minimal effort and expense. As part of a joint display you reduce your organizational and financial commitment but can still reach your target audience and benefit from excellent services.

STAND FACILITIES

- 1 work station with counter, lockable cabinet, graphic
- 2 bar stools
- 1 waste basket
- 1 triple socket
- internet connection

EPTDA LOUNGE SERVICES

- Business lounge with tables and chairs
- Kitchen
- Hostess/Host
- Catering service (hot & cold drinks/snacks)

OTHER SERVICES

- Daily cleaning
- Night security guard

The EPTDA/PTDA pavilion facilitates the participation of its members on a prime location of the world's leading event in industrial automation, where all member exhibitors can promote their company. Exhibitors enjoy access to the EPTDA/PTDA Lounge, where they can relax, network with colleagues and have one-to-one meetings with customers.

The participation fee includes one work station as well as services described above.

EPTDA/PTDA Member companies can benefit from the organizational and on-site support of the EPTDA team. The team members are not only at your disposal throughout the trade fair, but also in the run-up to the event and during post-show activities.

The exhibiting companies represented at the EPTDA/PTDA joint pavilion automatically benefit from the effective PR and marketing efforts of the EPTDA and HANNOVER MESSE.

BENEFITS OF EXHIBITING

1. Access to established and emerging markets
2. Opportunity to showcase products to decision-makers from around the world
3. Generation of international sales and business development opportunities
4. Opportunities to identify potential joint-venture partners
5. Increased global awareness of your company
6. Unique benchmarking of products and competitors on the global marketplace
7. Global affiliation with EPTDA/PTDA

PARTICIPATION FEE

from € 5,990

incl. € 340 registration fee (obligatory)

MORE EPTDA AND PTDA SERVICES

EPTDA & PTDA are the world's leading executive associations for industrial distribution distributors and manufacturers setting the highest commercial, environmental, social and ethical standards. Their mission is to advance distribution and strengthen members to be successful, profitable and competitive in a changing market environment. Their vision is to be the leading community in the world for industrial distribution, as recognized by customers.

ANNUAL BUSINESS CONVENTIONS

The annual business conventions held by the EPTDA & PTDA are highly acclaimed as the two leading executive events in the world that offer insights into business strategies, trends and developments. EPTDA's 2019 **Annual Convention in Tenerife** in September will showcase the best solutions, new initiatives and industry information. Over 400 delegates and high-calibre guests from nearly 250 member companies in more than 30 countries are invited to attend this prestigious event.

In October, the **PTDA Industry Summit 2019** will bring together hundreds of power transmission/motion control industry leaders in Austin, Texas. The summit will deliver cutting-edge presentations, the latest information on markets and business trends, and facilitate the networking that is now so critical to business success.

MEMBERSHIP BENEFITS

- Leading Executive Association for PTMC decision-makers
- A unique and regulated platform for Manufacturers and Distributors to meet under one roof
- MD-IDEX: 1,000+ B2B meetings in 1.5 days with senior leaders of the industry
- A powerful Global Community
- Market Intelligence & Data Research
 - Power Transmission Monthly Index
 - Production Line Intelligence Reports
 - ITR Economics Forecast Reports
 - Oxford Economics Forecast Reports
 - EU Monitoring
- Events, Networking & Industry Fairs
- A bespoke Future Leaders program and community
- Solid Reputation & Communication Strategy and Channels

CONTACT

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FOR MORE INFORMATION:

www.eptda.org www.ptda.org

WHY ATTEND EPTDA ANNUAL CONVENTION?

MD-IDEX Business Development

Participate in 1.5 days of pre-scheduled 30-minutes speed-B2B meeting between Distributors and Manufacturers.

Executive Networking

Meet the major global decision makers, thought leaders and influencers of the PT/MC industry under one roof over two days.

Brand Awareness

A highly cost-effective way to promote your brand, see and be seen with senior leaders of the industry.

Best Practice

Discuss innovative solutions, industry issues and personal development – formally and informally – with global leaders.

Knowledge & Data

Listen to world's most wanted and celebrated keynote speakers and industry specialists on global economic, social and political issues.

Future Leaders

Meet and join the Future Leaders of the industry that EPTDA is committed to promoting and profiling on a global stage.

Become part of a Global Community

Help strengthen the industrial distribution channel. Make the industry more successful, profitable and competitive in serving customers according to the highest standards.