

20 – 24 APRIL 2020

SUPPLIERS FORUM

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HOME OF INDUSTRIAL PIONEERS



THE CENTRAL EXPERT FORUM FOR INNOVATIVE SUPPLY SOLUTIONS, LIGHTWEIGHT CONSTRUCTION AND ADDITIVE MANUFACTURING

One forum – all the key trends. This central forum for innovative supply solutions, lightweight construction and additive manufacturing located in Halls 19/20 is dedicated solely to business applications. This is your chance to initiate a dialogue with potential partners and customers and discuss issues that are relevant to your sector and your supply chain.

The early identification of technological trends is a crucial factor in the success of industrial suppliers. It is essential that they tune into the challenges and opportunities in relation to lightweight design, mobility, Industrie 4.0 and additive manufacturing – and develop appropriate strategies. The Suppliers Forum is the ideal place to

present your products and services to a broad target audience. The daily lecture program will be compiled in cooperation with the trade magazine *Industrieanzeiger* and the Institute of Materials Science at Hannover University. Each 30-minute slot closes with a question-and-answer session.

THEMED DAYS

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
Morning		Lightweight Construction	BME Global Sourcing Session	Supply Chain	Youth + Technology
	Panel discussion	Panel discussion		Panel discussion	
Noon			Panel discussion		
Afternoon	Panel discussion	Panel discussion		Panel discussion	
	International Session/Partner Country Indonesia	Opportunities through electromobility	BME Buyer's Day	Additive Manufacturing	

THE KEY THEMES OF THE SUPPLIERS FORUM

INDONESIA

On the Monday afternoon the focus of the event will be on Indonesia, the Partner Country of HANNOVER MESSE 2020. Speakers will address special characteristics of the Indonesian market, as well as the challenges and opportunities facing foreign companies. Other keynote themes include intercultural aspects and legal issues that need to be considered by European and Indonesian companies involved in new start-ups.

LIGHTWEIGHT CONSTRUCTION

Lightweight construction is a key technology of the future – not simply for e-mobility. It not only offers potential weight-saving benefits – it can also improve resource efficiency. For this reason visitors will be able to learn about innovative lightweight design and engineering solutions for industry in a special session on Tuesday morning. The program includes discussion on the versatility of various materials such as aluminium and magnesium.

THE POTENTIAL OF E-MOBILITY

Next on the agenda after lightweight construction is the topic of electromobility. The climate debate has revived interest in this technology: What will suppliers have to deal with if there is a surge in the number of electric vehicles produced in the future? How can they prepare for this technological change? Looking ahead, will the powertrain come solely from suppliers, or will OEMs reclaim this part of the added value? These and other questions will be discussed on Tuesday afternoon.

REGISTRATION

Giving a lecture is a sure way to grab the attention of the international audience. Submitted lectures will be included in the program subject to the approval of Deutsche Messe in consultation with the partners of the Suppliers Forum. Participation is free of charge.

SPONSORSHIP

A great opportunity to raise your company's international profile: As a sponsor for the Suppliers Forum you will receive additional exposure before and during the event – on the website, on centrally placed presentation areas, and by the Forum moderators.

BME – GLOBAL SOURCING SESSION

The whole of Wednesday is dedicated to the German Association for Supply Chain Management, Procurement and Logistics (BME). In the morning the BME is staging the third Global Sourcing session under the umbrella of the Suppliers Forum. Leading experts will report on their experience of international procurement activities. Other keynotes are the risks, opportunities and current trends in global sourcing.

19TH BME BUYERS' DAY

The BME is also responsible for the program content on the Wednesday afternoon. High-calibre experts will take part in a lunchtime panel discussion of the current challenges and opportunities of additive manufacturing for buyers. The program continues later in the afternoon with talks on best-practice examples for buyers.

SUPPLY CHAIN

The digital transformation and the networking trend have had a great impact on the supply chain. On Thursday morning the focus will be on the opportunities and challenges this presents for companies. How are they preparing for the change? Are the existing systems sufficient, or is it necessary to invest in new IT? What legal questions are posed, for example, by the issue of traceability?

ADDITIVE MANUFACTURING

3D printing has had a big impact on manufacturing. Largely used in the past for making prototypes, it is now employed in making components that can actually be used. How will suppliers be affected by additive manufacturing? What will the consequences be if every company can become a manufacturer? And what are the limits of this technology? These are just some of the issues that will be discussed in the Thursday afternoon session.

YOUR CONTACT

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