Intelligent Manufacturing Leads Development,
Innovation Creates Promising Future.
Over 20,000 sqm
Show Scale

142,975
Professional Visitors

13 Forums

287
Exhibitors

139 Matchmaking Meetings

92 Delegations
As a branch of the original PTC ASIA, ComVac ASIA 2019 has expanded its scale to 20,000 sqm with 287 exhibitors. The participation ratio of compressor units exceeded 50% again, with the present of Atlas Copco, BaoSi, Bauer, Sullair Asia, Hitachi, IHI-Sullair, Moair, AECC, CRRC Voith, Baldor, Honest, Stronix, MOBO, Hanbell, Q-Tech, Liutech, EAST ASIA, Ecoair, DENAIR and other famous compressor enterprises.

The onsite Compressor Themed Forum sparkled at the show, focusing on three themes of “intelligent manufacturing”, “energy-saving and high-efficiency” as well as “technologically advanced and environmental protection”. The forum provided a platform for active exploration and discussion for the industrial hot topics, so as to drive the compressor industry to develop sophisticated energy-saving and environmental protection technology.

Sullair joined forces with Hitachi China, as a member of the Hitachi Group for the first time in 2019 and made a grand show on the stage of ComVac ASIA. This year, Sullair not only have the eye-catching booth design and exciting interactions, but more importantly, they bring the latest R&D results and products and technologies that meet the market demand. That’s also the reason why Hitachi-Sullair booth was crowded with visitors during the four-day exhibition. Sullair wish ComVac ASIA a better future, attract more domestic and international first-line air compressor brands, become the most efficient communication platform between users and manufacturers, and create a splendid show of air compressors in Asia!

ComVac ASIA is an industry event that Bauer cannot miss every year. At the exhibition, Bauer introduced new ideas, meet users and distributors from all corners of the country, exchanged advanced industry experience, and brought new ideas and opportunities to the business development. They hope to meet more friends in ComVac ASIA in the coming year.

Raffaele Michael Tufano from Friulair (Thailand) Co., Ltd also recognized that ComVac ASIA is getting more important for their strategical grow on the China Market. He said, “This year we experienced not only impeccable support from the organization, but also the high value of potential business opportunities.”
Exhibitor Analysis

- Exhibit analysis

  - Compressors 31%
  - Parts and Components of Compressor 41%
  - Post-processing equipment for compressed air 17%
  - Lubricants and related equipments 6%
  - Other equipments 5%

- Exhibitor feedback

  Over 88% exhibitors made successful sales and closed deals onsite.

  **Number of visitors at your stand**
  - Very Satisfying: 42%
  - Satisfying: 44%
  - OK: 8%
  - Others: 1%

  **On-site contract ratio**
  - Very Satisfying: 36%
  - Satisfying: 57%
  - OK: 6%
  - Others: 1%

  **Match with visitor**
  - Very Satisfying: 51%
  - Satisfying: 38%
  - OK: 9%
  - Others: 2%

  **Overall satisfaction**
  - Very Satisfying: 43%
  - Satisfying: 35%
  - OK: 14%
  - Others: 8%
Visitor Analysis

Visitor origin countries

- Visitors from Mainland China 90%
- Abroad 9%
- Hong Kong Macau and Taiwan 1%

Origin of visitors from abroad

- Asia 61%
  - Korea 12%
  - Thailand 9%
  - Japan 8%
  - Malaysia 5%
  - Indonesia 4%
  - Vietnam 4%
  - India 4%
  - Hong Kong Macau and Taiwan 9.0%
  - Taiwan China 8%
  - Hong Kong China 1%

- North America 2%
  - USA 1%
  - Canada 1%

- South America 4%
  - Brazil 2%
  - Chile 1%
  - Mexico 1%

- Europe 20%
  - Russia 8%
  - Germany 2%
  - Italy 2%
  - Turkey 1%

- Africa 2%
  - Egypt 1%
  - South Africa 1%

- Oceania 2%
  - Australia 1%
  - New Zealand 1%

- North America 2%
  - USA 1%
  - Canada 1%

Origin of Mainland China Visitors

- Shanghai 25%
- Other Mainland China Visitors 75%
**Visitor Analysis**

**Visitor industries**

- Automobile Manufacturing: 21%
- Oceaneering/Shipbuilding: 9%
- Energy/Hydropower/Thermal power: 6%
- Refrigeration/Heating: 47%
- Construction/Building Materials: 6%
- Environmental science and technology/Environmental/environmental engineering: 4%
- Petro chemistry: 4%
- Metallurgy: 4%
- Construction machinery: 4%
- Pharmaceutical and Medical: 7%
- Food/Beverage: 4%
- Rail Transit: 7%
- Packaging/printing: 10%
- Aerospace @Aviation Manufacturing: 3%
- Textile machinery: 9%
- Others: 12%
- Electric power: 1%
- Oceaneering: 1%
- Shipbuilding: 1%
- Machinery manufacturing: 4%
- Electronic manufacturing: 1%

**Visitor interest**

- Air compressor: 74%
- Processing compressor: 29%
- Special compressor: 30%
- Parts and components of compressor: 40%
- Post-processing equipment for compressed air: 33%
- Lubricants and related equipments: 20%
- Vacuum pumps: 21%
- Vacuum valves and accessories: 15%
- Vacuum measurement and calibration instruments, gauges and vacuum leak detector device: 12%
- Vacuum application equipment: 13%
- Vacuum materials, vacuum pump oil and vacuum engineering equipment: 13%

*The percentage is based on the number of visitors who answered this question. The total percentage exceeds 100%, because multiple selections were possible.*
Visitor Analysis

**Job function**
- Manufacture, production, quality control: 27%
- Purchasing, procurement: 17%
- Research and development, design: 11%
- Business/Company/general management: 8%
- Finance, accounting, controlling: 2%
- Information/communication technology: 2%
- Human Resources, Administration: 1%
- Sales, Distribution: 23%
- Marketing, advertising, PR: 3%
- Logistics, material management, warehouse, transport: 2%
- Maintenance, repair: 5%
- Other: 1%
- Management / CEO: 2%
- Engineering / Technical Services / Quality Control: 1%
- Consultant: 1%
- Marketing/Sales: 1%

**Visit purposes**
- To get an overview of the market: 35%
- To look for new products and innovations: 38%
- To find specific, new solutions for my company: 39%
- Contact Existing Supplier and Distributors: 40%
- To gather information for investment or purchasing decisions: 15%
- Evaluate Next years’ attendance: 5%
- Purchase, place an order: 10%
- To find potential suppliers: 19%
- To find potential new customers: 15%
- To cultivate my business contacts: 3%
- Other: 1%

**Visitor’s influence on purchasing decisions**

88% of visitors have direct or indirect influence on equipment purchasing.

*The percentage is based on the number of visitors who answered this question. The total percentage exceeds 100%, because multiple selections were possible.*
Ningxia Yong Fei Business and Trading Co., Ltd.
Mr. Dong, General Manager

First of all, I would like to thank the organizer for the invitation. Compare to last year the show had a definite improvement. Personally I’m interested in compressor exhibitors, I gained valuable information through the efficient onsite displaying, thorough explanation and real-world operation. I would like to participate more similar events and look forward to seeing the further improvement of ComVac ASIA.

Hao Mi Power Equipment Co., Ltd.
Mr. Zhou, Senior R&D Engineer

ComVac ASIA is a very good show, I had a fruitful result from the visiting. I am looking forward to seeing more exhibitors and improvements in the future editions of ComVac ASIA.
**Exhibitor Testimonials**

**Sullair Asia**

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**Friulair**

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**Bauer**

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Lida always with you in shared age

- The application of zero loss blower purge heated dryer
- Introduction of the Applications of BD-water-lubricated twin-screw compressor
- Leading the Oil-free low pressure compressor revolution—twin screw oil-free air blowers & twin screw oil-free low pressure compressors are stepping into mature application
- Extraordinary small turbo technology of IHI-Sullair
- — High efficiency and evaluation of life cycle cost*
- More BAOSI Screw Blowers, More Air You Get
- JAGUAR Leader of PM Screw Compressor Saving Energy change the future
- Fault Analysis and Judgement of Compressor in Actual Operation
- Air compressor selection and application on high power laser cutting machine
- Compressor Cycle Energy Requirement
- HITACHI OIL-FREE COMPRESSORS AND APPLICATION
- An extraordinary approach amongst the fierce competition of compressor market
- Pharmacy Enterprise Utility Engineering Design, Verification and Daily Management and Maintenance (Shanghai) Technology Exchange Conference
Delegations (extract)

Wuxi Unite Air/Gas Purity Equipment Co., Ltd
Shanghai United Compressor CO., LTD
Shanghai ONY Machinery Technology Co., Ltd
Regal Beloit (Yueyang) Co. Ltd
JETPWR
Hebei Owe Medical Equipment Co. Ltd
Boge (Shanghai) Compressors Co., Ltd
Jiangyin Kaiye Textile Machinery Manufacturing Co., Ltd
Shanghai Marine Diesel Engine Research Institute (SMDERI)
PUYANG APABO INDUSTRIAL EQUIPMENT CO., LTD
Yancheng Dafeng District compressor industry association
Jiangsu Machinery Industry Association Compressor branch
JIANGSU SHENQIANG JITUAN
Shandong Linyi Guanyou electromechanical Manufacturing Co., Ltd
Dezhou Investment Promotion Bureau of Shandong Province
Daming Metal Technology Co., Ltd
Ooster Power Technology (Jiangsu) Co., Ltd
Doosan Electronic (Changshu) Co., Ltd
Hangzhou Alichuang Machinery Equipment Co., Ltd
Zhejiang Hechuang Machinery Co., Ltd
Shandong Runguo Mechanival and Electrical Equipment CO., LTD
Daming Metal Technology Co., Ltd
Suzhou yongdan mechanical and Electrical Equipment Co., Ltd
DONGGUAN XINHE ELECTROMECHANICAL EQUIPMENT CO., LTD
Beijing zhongtianrui Technology Development Co., Ltd
Shanghai YiLiYueTe Compressor Co., Ltd
Kirin Industrial Machinery Equipment Co., Ltd
Shanghai Heyan Electromechanical Co., Ltd
Chengdu Jieyida Trade Co., Ltd
Jiangxi Menghu Compressor Co., Ltd
HANGZHOU RISHENG Decontamination Equipment Co., Ltd.

Hangzhou Kelin Aier Qiyuan Equipment Co., Ltd.
Xi’an Ultrafiltration Purification Engineering Co., Ltd
Guangzhou HanYue Purification Technology Co., Ltd
Jiangsu Ouman Compressor Co., Ltd.
Jiangsu Fucai Air Compressor Industry Co., Ltd
Yancheng Dafeng Dayuan Air Compressor Manufacturing Co., Ltd
JIANGSU HERCULES COMPRESSOR CO., LTD.
Yancheng Dafeng Jianghai TongYong Machinery Factory
JIANGSU CHAOLI MACHINERY CO., LTD.
Yancheng Copco Machinery Manufacturing Co., Ltd
Yancheng Dafeng Baofeng Machinery Co., Ltd
Yancheng Dafengtianer Machinery Co., Ltd
Yancheng Dafeng Xuping Machinery Manufacturing Co., Ltd
Jiangsu Linxin Environmental Protection Machinery Equipment Co., Ltd.
... ...
Matchmaking Services

Ingersoll Rand
Zhejiang Qilaoban Energy Saving Technology Co., Ltd
Beijing Guojin Weiye Science and Trade Co., Ltd
Suzhou Qicheng Kinetic Energy Technology Co., Ltd
HAOMI POWER
Suzhou Xinmai Transmission Machinery Co., Ltd
Ningxia Yongfei Trading Co., Ltd
Pressure Gas
CHINA GASES
PUYANG AIPABO
ZETA
Lu’an Wenjie Mechanical Equipment Co., Ltd
Xí’án Shunfeng Compressor Co., Ltd
Suzhou Erick Air Pressure System Equipment Co., Ltd
HAN LAKE COMPRESSOR
WEIFANG COMPRESSOR
CHUZHOU FEIHE COMPRESSOR
Quzhou Zebang Machinery Co., Ltd
Wuxi Chuangye Electrical Machinery Equipment Co., Ltd
Jiangyin Haofa Mechanical and Electrical Equipment Co., Ltd
JINGZHOU DONGGANG HYDRAULIC PNEUMATIC CO., LTD
JIANGSU FUCAI AIR COMPRESSOR INDUSTRIAL CO., LTD
Zhejiang Hengyi Group Co., Ltd.
Glintech (Tangshan) Gas Technology Co., Ltd.
Zhengzhou Kaifeng Electromechanical CO., LTD
XINGYU ELECTRON (NINGBO) CO., LTD
QUANXING Seiko Group
CHENDU CHENGTAI TECHNOLOGY CO., LTD
Jiangxi Shanxing Power Industry Co., Ltd
Nanjing kefengda Mechanical and Electrical Equipment Co., Ltd
Changzhou Taohao Mechanical and Electrical Equipment Co., Ltd
......
Sponsors & Media Partners

- **Sponsors**

  - IHI寿力
  - Atlas Copco
  - STRONIX
  - BCD
  - BSC
  - 捷豹
  - HANBEL
  - BAUER KOMPRESSOREN
  - HITACHI
  - SULLAIR

- **Co-organizers**

- **Cooperation Media & Websites**

  - 海川
  - 薄公英
  - VOGEL
  - 金属加工网
  - AI汽车网
  - 现代食品工程
  - 现代金属加工
  - AI汽车制造
  - 现代塑料
  - 现代工业机器人
  - 第一工程机械网
  - 汽车制造网
  - 工程机械
  - 食品饮料工程
  - 电机与控制应用
  - 汽车工艺师
  - IIA
  - 制冷快报
  - 建设网
  - Sinolub

* The logos are displayed in random order without any prioritization.
New Media Promotion - WeChat

Every week, the organizer releases industry news or exhibitor updates through WeChat channel. Close to the show opening, the organizer arranges pre-show warming up activities eg., lucky draw, recommend friends, match-making buyers applications etc. through WeChat channel too. Those activities are welcomed and well received by the audiences.

WeChat has become the main channel to deliver the news of the exhibition and the industry. The organizer uses its WeChat official account to deliver updates of the exhibition and visit guide to relevant audiences. WeChat has become an important window for the visitors and exhibitors to obtain updates of the show. Visitors can make their pre-registration, book online events for instance, match-making, group visit etc. through WeChat.
Impressions of ComVac ASIA 2019
STAND PRE-BOOKING

ComVac ASIA 2020
Nov.3- Nov.6, 2020

公司/Company: ____________________________________________________________

联系人/Contact: ________________________________ 职位/Title: ________________________________

电话/Tel: ________________________________ 传真/Fax: ________________________________

手机/MP: ________________________________ 电邮/Email: ________________________________

公司产品/Products: ____________________________________________________________

我司意向预订2020年展位/Planned exhibitor for 2020: ________________________________ 平方米/SQM

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Tel: +86-21-2055 7036
Fax: +86-21-2055 7100

Deutsche Messe
Tel: +49-511-89 31165
Fax: +49-511-89 39681

* Please note that this document serves as a pre-booking of space for ComVac ASIA 2020. It doesn’t serve as a legally binding document. Official APPLICATION FORM will be ready in due time and will be sent to you shortly.